OPTIEMUS INFRACOM LIMITED

TRANSCRIPT OF 32ND ANNUAL GENERAL MEETING HELD ON TUESDAY, SEPTEMBER 30, 2025

MR. VIKAS CHANDRA: Good Afternoon Dear Shareholders, Board of Directors, Auditor and Scrutinizer who have joined us today at 32nd Annual General meeting of Optiemus Infracom Limited being held through Video Conferencing or Other Audio Visual Mode. I am Vikas Chandra, Company Secretary and Compliance Officer of the Company.

I have joined this AGM from Noida. I extend a warm welcome to all of you at this AGM of the Company. As per the provision of the Companies Act, 2013, Mr. Ashok Gupta the Executive Chairman of the Company will take chair of this AGM.

Before commencing the proceedings, I would like to inform to all of shareholders about some important points.

- This AGM is being held through Video Conferencing or Other Audio Visual Means in compliance with the guidelines, circulars issued by the Ministry of Corporate Affairs and Securities Exchange Board of India. The Company has made all the efforts to enable all of you to participate in the AGM through virtual mode and vote electronically.

- The proceeding of this AGM shall be deemed to be had been conducted at the registered office of the Company situated at K-20, 2nd Floor, Lajpat Nagar, Part-II, New Delhi.

- The register of directors and KMP, the register of contract or arrangements and all other relevant documents referred in the notice of AGM and accompanying statement have been made available electronically for inspection via the members. Members seeking to inspect such documents can refer the same on the website of the Company by visiting shareholder and AGM Information tab. Documents shall be available for inspection till the conclusion of this AGM.

- All the members who have joined this meeting are by default placed on mute mode by the moderator to avoid any disturbance from background to ensure smooth conduct of this meeting.

- Few shareholders have registered themselves as a speaker by attending their request to the Company in advance to speak this meeting, we thank them for the same. The speakers have shall be allowed to ask questions to express their views upon the commencement of question answer session.

- Upon commencement of question answer session, the name of the speaker shall be announced one by one. The speaker shareholder if present will thereafter be unmuted by the moderator. If the speaker will not be available to join through video mode for the any reason, then the speaker can join also join through audio mode for asking their question or expressing their views.

- The speakers are recommended to use headphone or earphone for clear audio and switch off the background view.

Now, before I start the formal proceeding of this AGM, I shall take the pleasure to introduce you, the directors of the board of the company, the auditor of the Company, and the scrutinizer of AGM, who are attending this AGM through video conferencing or other audio visual means from their respective locations.

- Mr. Ashok Gupta, Whole-time Director, designated as the executive chairman of the Company. He has joined this AGM from Noida.

  Mr. Gupta is a Chairman of Risk Management Committee, Preferential Allotment Committee and Operations & Administration Committee of the Company. He is also a member of Stakeholders Relationship Committee.

- Mr. Neetesh Gupta, Non-Executive Director of the Company.

  He has joined this AGM from Noida.

  Mr. Neetesh Gupta is a member of Risk Management Committee, Stakeholders Relationship Committee, CSR Committee, Preferential Allotment Committee and Operations & Administration Committee of the Company.

- Mr. Naresh Kumar Jain, an Independent Director of the Company, he has joined this AGM from Noida.

  Mr. Jain is Chairman of CSR Committee. He is also a member of Audit Committee and Nomination and Remuneration Committee.

- Mr. Gauri Shankar, an Independent Director of the Company, he has joined this AGM from Noida.

Mr. Gauri Shankar is Chairman of Audit Committee and member of Nomination and Remuneration Committee and Risk Management Committee.

- Mr. Rakesh Kumar Srivastava, an Independent Director of the Company.

  He has joined this meeting from Kanpur.

  Mr. Srivastava is a member of Audit Committee and CSR Committee.

- Ms. Ritu Goyal, an Independent Director of the Company. She has joined this meeting from Delhi.

  Ms. Ritu Goyal is a Chairperson of Stakeholders Remuneration Committee and Nomination and Remuneration Committee.

- Mr. Parveen Sharma, Chief Financial Officer of the Company have joined this AGM from Noida.

We have also with us

- Mrs. Monika Goel, Partner of M/s. Mukesh Raj & Company, Statutory Auditor of the Company. She has joined this AGM from Delhi.

- Mr. Mukesh Goel, special invitee representing M/s. Mukesh Raj & Company, Statutory Auditor of the Company. He has joined this AGM from Delhi.

- Mr. Sumit Kumar, proprietor of S.K. Batra & Associates, Secretarial Auditors, has joined this AGM from Delhi. Mr. Sumit Kumar, Practicing Company Secretary and Proprietor of SK Batra & Associates has also been appointed by the Board of Directors as a scrutinizer, to scrutinize the fairness and transparency of e-voting proceeding.

Now we request Mr. Ashok Gupta, Executive Chairman of the Company, conduct the proceedings further.

MR. ASHOK GUPTA: Thank you Vikas.

Good afternoon, everyone.

I welcome you all at this 32nd Annual General Meeting which is being conducted through Video Conferencing or Other Audio Video Means in compliance with the provisions of Companies Act, 2013 read with the circulars issued by the Ministry of Corporate Affairs and

SEBI and have been informed that the requisite quorum is present, therefore, I call the meeting to order.

The notice convening the 32nd AGM and a copy of annual report for the financial year ended 31st March, 2025 have been circulated to the members of the Company through an e-mail on 5th September, 2025 whose email IDs were available with the company through the Registrar and Share Transfer Agent of the Company or Depositories i.e. NSDL and CDSL. As on cut-off date, i.e. 29th August 2025 and notice in this regard was also published in the newspaper.

Also in compliance with Regulation 36(1)(b) of SEBI Listing Regulation, a letter providing the web link, including the exact path where annual report for the Financial Year 2024-25 is available, has been sent by the Company through post to those members whose email address were not registered with the Company / RTA / Depositories as on cut off dates.

Further, the corrigendum to the annual report was issued by the Company through an email 26th September, 2025 to those members whose email IDs were available with the Company as on the cut-off date.

Updated annual report including the notice of 32nd AGM is also available on the website of the Company and on the website of Stock Exchange with NSE and BSE and on the website of CDSL.

With the permission of shareholder, I shall take the notice of this AGM as read, further there is no qualification or adverse remark made by the Statutory Auditors and Secretarial Auditors in this report issued to the Company for the financial year 2024-25.

Now I would like to give a brief overview of the Company financial performance during the financial year 24-25.

During the financial year 24-25, on consolidated basis, the Company has recorded revenue from operation Rupees Eighteen Thousand Eighty-Nine Crores reflecting a growth of 23.71 % as compared to 1527 lakhs in previous financial year 2023-24. The net profit also increased to 63 Crores reflecting growth of 11.58 % as compared to 56 Crores in previous financial year 23-24.

Moving on the some of the key business developments across the Optiemus group, I am pleased to inform you that:

- The project big cap which is a corning joint venture for making the world 1st cover glass factory in Chennai. Significant progress has been made at the manufacturing facility of Bharat Innovative Glass Technology Private Limited, a joint venture and Subsidiary

Company located at SIPCOT, Pillaipakkam Industrial Park Kanchipuram, Tamil Nadu. It's a great achievement.

a) Orders for key machinery have been placed with vendors and advanced payments have been disbursed to secure timely delivery.

b) Construction of PEP structure and shared is nearly complete in line with the pre-approved project schedule.

c) Now inauguration of the factories planned for December, 2025

The grand launching schedule tomorrow India's leading cover glass finishing facility in partnership with Corning USA.

- Further, now I'm sharing with you the most exciting news for Optiemus group. You see, we, everyone, everyone use using mobile phone are using temper glass. But I think how many people knows about what is the market size of temper glass.

We know refrigerator market, which is around 4.5 billion. The air condition market is around five to 5 billion annually, but interestingly, the screen protector market in India is around $2.4 billion around 20,000 Crore per year. And there is NO brand which you can recognize because you are buying from $1 to $30 from different marketplaces and everything is without standard, no quality assurance.

We and the government of India with the support of mighty. 1st time in the world, when I say 1st time in the world, the screen protected standards are created means BIS standard. It means in coming time, no screen protector will be allowed to import from global market because 99 % screen protectors are imported from neighbouring country without any quality assurance, without brand, no commitment, nothing else, all are unorganized and grey market. The first time government took the initiative and they made a standard BIS standard and fog marking. It means like on your glass, there is a fog marking, the brand name, every screen protector will carry a fog marking for the authenticity purpose.

Last month on 30th, honourable Minister, Shri Ashwani Vaishnav Ji inaugurated our plant and you may see all the coverage across India because this was the new dimension for Swadeshi as our honourable Prime Minister is saying in everywhere use Swadeshi. Surprisingly, there is no screen protector which is 20,000 crore, which is made in India and available with quality standard. So we as Optiemus took this step and now we have one factory which will be producing around 4 million in next three to four months and we are putting one more plant to make 10 million pieces in next seven to nine months and within one year, we will be making another factory to make another 10 million pieces. It means combined capacity will be around

25 million pieces per month. Matlab 2.5 Crore piece ki hum capacity lagane jaa rhe hai. Iski wajah kya hai, total market aaj ki taarikh mei kareeb 4 Crore piece ki market hai jo total unrepresented hai. Koi brand nahi hai, iske alawa ek or interesting cheez hai kareeb 50 billion market, 50 billion dollar kareeb 4.5 lakh crore ki market Globally hai screen protector ki, jismei 4 ya 5 ya 6 brand alag alag state mei matter krte hai. Toh ye capacity kisse lagayi jaa rhi h ki jiss din humari capacity install ho jaayegi, Right, Government will put this standard mandatory. The day capacity is available for the consumer, they will execute this BIS standard and it will be not possible to import or sale any screen protector without BIS or fog marking.

This will be maybe a very low turnover, but very high margin game, we can say proudly, it will be the first project in India, which we are starting B2B, B2C and export globally.

So soon you will find in next in our website online, main line, step by step, two brands will be available in India. One is Rhinotech. Rhinotech is the first brand, which is engineered by corning, is a matter of proud for us and all our stakeholders, that first time Corning has issued a license “brand license” to use “Engineered by Corning” which we can sell locally or globally.

Other exciting thing which you will be excited as our shareholder that what we are going to do, nobody did ever in the history of screen protector in the last 30 years. We are giving free unlimited warranty, if your screen protector breaks, please come, we will replace free of cost as many at time you want to replace. No one can give that. It is not a statement because we have confidence on our quality and we want to take care for our customers that they should get quality product, swadeshi product for India and for Global market.

These standards are made first time and market is huge. So it will add a tremendous amount of bottom line incoming time in our balance sheet.

So, one thing after the 30 years of experience, we are taking very careful steps to protect and insulate our business areas. We have two vertical rather three vertical. One is EMS. One is the screen protector, which is our own B2B, B2C brand. Other is supply chain. I think last four and a half year, every of my shareholder market will ask asking me why you are not doing mobile? You are doing all the mobiles in past. What happened? Are customers are not coming to you or you are not able or capable to make mobile phones? So I said NO, please wait. We know the challenges in mobile phone market because there's two ways either you do contract manufacturing and you live by day.

But we decided we will work with a brand which is truly known for non-chinese brand. So, that's why we had a joint venture announced very soon with Nothing and CMF it's a growing brand, it's a London based brand and it is known if you check on your website or market, these products are very unique in different than other mobile phones. So they are bringing earbuds, watch, headphone for which is Nothing in CMA project. Mr. Neetesh Gupta will brief you much about the details after I will finish. So, today again we announced today the Company has made announcement regarding entering into a binding term sheet with Ordinary Theory LLC USA, a leading global design house having expertise in FinTech, logistics, retail and AI solution, in respect of joint venture for carrying out the business of manufacturing, marketing development and sales of smart enterprise, hardware and integrated industry solution for which I will request Neetesh Gupta to update you more about the project.

Just yesterday, we filed two applications in supply chain components supply chain. One is for mechanics as a joint venture with one company and one for display scheme, another joint venture in that area for display. I will request Mr. Neetesh to give you much brief about all these partnership and key verticals into camera module mechanics and about Nothing. Now, I will also request to Neetesh to provide further insight in this regard.

MR. NEETESH GUPTA: Thank you so much sir. Good afternoon everybody.

I'm extremely excited to share some strategic insights on the projects that we have undertaken in the last couple of months. So this month, like the Chairman mentioned, we have formalized two major strategic joint ventures.

The number one being with Nothing. Nothing is one of the fastest, not one of, it is the fastest growing brand of smartphones in the last six quarters globally. They're growing at a pace of almost 200% in year and and the possibilities for the brand is just endless, it's a brand that is loved by GenZ they've got some great designs, they're working actively on AI. So this is a very, very important partnership for us. It brings us back into the smartphone manufacturing space.

Not for low end smartphone manufacturing, but the key point here is we will be manufacturing mid to high end smartphones, which means that it's going to give us very high capabilities to manufacture complex products for today and tomorrow. So, the partnership is not limited towards manufacturing of smartphones. This is a Company that is focusing heavily on AI and they will be launching a lot of AI enabled devices in the future and as a part of this partnership, we would be looking at manufacturing all of those devices in India for the Indian market as well as for the global markets. So, this is extremely exciting for the group to be able to get into a partnership with such a prospective company, which is preparing itself for the future.

In the partnership, Optiemus holds a majority stake. We're looking at investing close to, close to about a hundred million dollars over the next three years between the two companies and we're looking at creating over 2000 jobs through this partnership.

Also, what this partnership will enable us to do is, is focus on backward integration. You know, since we are creating these partnerships to manufacture end products, it also enables us to focus on backward integration and allowing us to focus on the component ecosystem of India.

You know the Government of India and the honourable Prime Minister has a very, very heavy focus on localization on ensuring that every product that we manufacture in India should have components that are made out of India and and in Optiemus, you know, we are very, very aligned to that vision and we are working actively to ensure that we are able to contribute to this whole ecosystem of local components. So this is the 1st partnership that we've announced this month. The 2nd partnership, I want to talk about and which is again very, very important for us, is the term sheet that we signed with the Ordinary Theory. It's, a company that is a design house which designs, develops, manufactures, sells various smart enterprise hardware solutions.

Now, what we mean by smart enterprise solutions is these are specialized devices which are created for particular industries and the primary focus for us is three key industries, number one being FinTech, where we're going to be launching a brand called “Kozen” focused on POS machines and other various payment solutions. It's important to notice that India is one of the largest countries in the world who's adopting FinTech digital FinTech at a very, very rapid pace.

So, the potential of devices going into the market is massive and also India produces a conducive environment to export these technologies from India to other countries because there are various other countries who are looking at digitalizing their financial systems also.

You know UPI has been a major success in India, other countries have noticed that success and want to replicate this entire ecosystem within their country. So this partnership allows us to tap this high growing space of FinTech.

The other category we are going to be focusing on with this partnership is Logistics. Again, India is one of the largest growing logistics market in the world, both logistics and warehousing in India is growing at a very, very rapid pace and all of this requires lot of digitalisation, everything needs to be tracked and everything needs to be monitored in real time and what does partnership has its devices and softwares that enables tracking real time and digitalization of warehouses and the logistics.

The third interesting area we will focussing on with this partnership is AI in detail and this is extremely interesting and something for the future where Ordinary Theory creating devices which would be installed at various retail locations, which will allow the customer to interact with the device, get the right sort of suggestions from the device and be able to make a purchase seamlessly without any human interaction. So, this is basically replacing the need for having a lot of salespeople in a lot of locations which might be redundant and replacing it with smart AI to enable a seamless conversion of sales for various companies. Again, we would be holding a majority stake in this venture, and we would be starting mass productions soon for the 1st device that we have finalized.

The 3rd space I want to talk about, is backward integration, vertical integration. You know, as an EMS, we work with a lot of customers, who are again aligning to the Government's vision and focusing on how can they can localize more.

A large chunk of these components are still being imported from neighbouring countries, including mechanics, including displays, camera modules, even small components like connectors are being imported today. So we've already applied for the component PLI scheme with two partnerships. We have also, we're also working on other partnerships which include products like connectors and heat sinks. Now, these are components that go into a vast majority of electronics, not just smartphones, but also telecom devices, drones, everything that needs processing power requires heat sinks and everything that require needs to be charged requires a connector. So these are the other areas of mechanics that we are looking at, at Optiemus, we are very, very focused on increasing our wallet share from each customer and this backward integration will really help us, you know, achieve that task. So this is, these are three areas that I wanted to speak of.

Thank you so much and I would now hand over to Mr. Vikas to furthen the process. Thank you.

MR. ASHOK GUPTA: Thank You Neetesh to give updates about the projects, before we go for question answer session, I would like to tell you the foundation is already there. Now, we are building blocks for different verticals, whether now it is for mobiles, whether for telecom products, whether for wearable, hearable products, whether for supply chain, whether for our own product like tempered glass and drones, we have hired so many RFI and RFP for defence vertical. It's a long time taking, but we are quite successful and I hope we will win some tenders in coming time. So going forward, things are getting more and more exciting and I'm quite confident that the coming time will be for the Company and for the Shareholder and we will do every effort, every effort to take our Company to the new heights and we will not take any decision which will impact our business in long term. No short term game for long term benefit. Thank you very much, over to Vikas.

MR. VIKAS CHANDRA: Thank you Sir, Dear Shareholders,

With respect to passing of resolutions specified in the Notice of AGM, I would like to inform you that pursuant to the provisions of Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has provided facility for e-voting by electronic means to all its members through the e-voting system of CDSL. The remote e-voting facility was provided to all the persons who were members on cut-off date, i.e. 23rd September 2025, to vote on all the resolutions set out in the notice of 32nd AGM. The remote e-voting facility for the shareholders was kept open from 27th September, 2025 (09:00 A.M. IST) to 29th September, 2025 (05.00 P.M. IST). Members who are attending this AGM today and who have not cast their vote by remote e-voting, are entitled to exercise their right to vote by e-voting during the AGM.

Even, after the conclusion of AGM, there will be a window of 15 minutes during which the members can vote with this feature.

Further, as informed earlier, Mr. Sumit Kumar, Proprietor of S.K. Batra & Associates, Practicing Company Secretaries, has been appointed by the Board as the Scrutinizer to scrutinize the remote e-voting facility and e-voting at the AGM.

Now, we will start the Question Answer Session for those shareholders who have registered themselves as Speakers for raising queries and questions at the AGM.

Before we go live with the Question Answer session, please note some important points for your convenience to ensure smooth interaction and participation.

Speakers are requested to unmute their microphone before speaking, and also enable web-cam, if they wish to appear on the video. Please state your name, Folio No. Or DPID, Client ID.

To enable all registered speaker to express their views or ask questions and in the interest of time, I request the speaker shareholder to restrict their questions/express their views to 3 to 5 minutes.

Once you have asked your question, please turn off your camera and continue to watch the proceedings. I request the speaker shareholders to speak at their turn only.

I would now request the moderator to facilitate the shareholders to speak at the meeting and raise their question:

I request Mr. Ashok Kumar Jain to turn on his video and proceed with the questions.

Mr. Ashok Kumar Jain

MODERATOR: Mr. Ashok Kumar Jain, please boliye.

MR. ASHOK KUMAR JAIN: Haa audible Sir

MODERATOR: Yes Sir

MR. ASHOK KUMAR JAIN: Good afternoon Chairman sir, board of directors and my co fellow shareholders. I, Ashok Kumar Jain, DPID: 30011810242590 joined the AGM from Delhi. I thanks to our Chairman sir and Shri Neetesh Gupta Ji for giving us a excellent speech. In his speech, sir explain in the every sector of the company's performance and also tell us about the current and future plans of the Company, so I am very happy to see the business growth of our Company. And I also thankful to Company Secretary and his entire team for give me a opportunity to express my view in front of the management. On my single request, I received a hard copy of Annual Report. I gone through the annual report. Sir, my most of queries cover under your speech because all in your speech, you explained every sector of the companies and in annual report every point related to accounts and other things are transparently explained in the annual report sir.

Sir, kehte hai na ki aapne meeting k speech mei aur kitaab mei sab kuch vistaarpurvak jaankaari dedi, humare liye toh kuch chhoda hi nahi ki hum koi question pooch sake sir. Har cheez itne aage k plans ki kya kya foundation kar rahe hai kya kya aage k plan hai, uske baare mei poora hi bta diya ki poochta hi nahi ki agle ki kya planning hai, kya road map hai sab kuch aapne pura company ki performance aapki itni hard mehnat, imaandaari aur lagan se kitni Company tarakki kar rahi hai, vo share price bhi dekh rahe hai sir. Humari toh shubhkamnaye hai ki aage bhi issi tarah aapki mehnat rang laaye or Company ke share nayi uchaiyaan chuye acha profit aaye aur hume bhi acha dividend mile sir. Aur humhe bi bonus wagerah bhi mile sir. Toh sir kisi prakaar ka koi question to banta nahi hai. I support all the resolutions and my best wishes for coming festival.

Thank You Sir Thank You.

MR. ASHOK GUPTA: Mr. Ashok Jain Sahab, bhut bhut namaskaar aapke bhut motivated words se aur ye toh humari zimmedaari hai. Kyuki agar mai ek baat kahu, aap humare shareholder hai, un sabke bhagya se unke support se hi Company banti hai. Aapka vishwas aur trust yahi Company ki punji aur sampatti hai. Aur jaha tak share ka swaal hai aapko maloom hai ki majority shareholder humare pass hai toh hume toh mann laga ke, tan, man dhan k saath poora aisa kaam karna hai jisse ki humara bhi fayda ho aur sab logo ka fayda ho.

Humari mata ek hi baat kehti hai “Sahej pake so meetha hoye”. Is industry mei jaldi baaji ka koi kaam nahi hai. Abhi toh ye industry chalu huyi hai. Electronic jo 100 Billion se 500 Billion ki yatra hai wo abhi chalu huyi hai, iss baat ko aap maaniye. Aur sabse badi baat kya hai, sarkaar ka poora support iss sector ko mil raha hai.

Abhi jiss din manya honourable minister sir inauguration k liye aaye the. Maine unse ek binti kari, mai 2 minute lunga apne respected shareholder se. Maine unko apne mann ki ek baat ek kavita ke maadhyam se unko maine, aagya li ki mei sunna chahta hu.

Agar aap aagya de toh, mai apne jo bhi shareholder mere line pe hai, mai unko ye mann ki Bhawna sunana chahta hu, aapki izzazat hai mujhe?

MR. ASHOK KUMAR JAIN: Ji Ji Sir, Are sir achi baatien sunne ko mile isse badhiya aur kya rahega sir.

MR. ASHOK GUPTA: Sir, Mera ye kehna hai jaise ek parivaar hota hai, uss parivaar mei pita hota Hai, bachhe hote Hai, toh parivaar ke mukhiya ki zimmedaari hoti hai uske sab bacche grow kare aur uska naam bada ho.

Ussi Vishay mei jo mai dekh raha hu pichle 5 saal se ki humare Prime Minister, unki poori team, Cabinet har sambhav koshish kar rahi hai ki kissi bhi tarah se ye desh self-reliant banne, aatamnirbhar banne aur hum log poora ecosystem yaha create kare. Jo zimmedari sarkaar ki hai wo sarkaar nibha rahi hai. Par wo kuch chahti bhi hai, Industry se kuch chahti hai wo, kya chahti h mai apne kuch shabdo mei apne shareholder ko bayan krna chahta hu, wo chahti hai ki apna jo desh hai, mtlb mera bharat hai aap ye samjhiye modi ji keh rahe hai mera jo bharat hai apna jo desh hai wo humse keh raha ki tera ye farz hai ki mujhe aatmanirbhar tu bana, ye modi ji ne toh diya hai. Ye farz humare logo ka hai, industry ka hai, customer ka hai ki wo swadeshi use kare aage wo kehte hai, “mera ye sapna hai tu global brand bane”.

Ab hum local ki baat krenge ya global ki baat krenge. Jaise maine screen protector mei maine aapko kaha ki sansaar mei sirf 5-6-8-10 brand hai aur aap jaaniyega buht jaldi aane waale samah mei jyada ni lunga, ek saal agle 6 mahine mei aapko lagega……….

MODERATOR: Sir, apka audio unmute, unmute kariye sir please.

MR. ASHOK GUPTA: Kehte hai mera ye sapna hai tu global brand banne, par tera ye farz hai ki usse success kar zara. Aage kya kehte hai ki apni soch ko ek pita ke naate ek mukhiya ke naate wo kya kehte hai “apni soch ko industry se logo se apni soch ko bss thoda sa badal zara mil, jul kar kaam ho isse sar ucha ho mera” Agar hum log hum industry collaborative approach ke saath kaam karegi to government ke vision or mission ko ko compliment karenge. Hume compete aapas mei nahi krna hume compete doosre logo se karna hai jisse hum market mei aage jaa ske aur supply chain, economy of supply chain build kar sake.

Last mei kya kehte hai, ek pita bhi vhi kehta hai “mujhse kya chahiye tu mujhko yeh bata, tujhe jo chahiye mai dunga, par tera ye farz hai ki, mera sapna poora kar zara”. Ye mere mann ki bhawnaye hai, aapka maine samay liya uske liye mai maafi chahta hu. Ho skta hai ki aapko samajh aaya hoga ki mai kya chahta hu ki mai apne maanya Pradhan Mantri ji ka iss desh ka jo sapna hai “Make in India”, Swadeshi Local Supply Chain hum sb milke usko 500 billion dollar ki industry tak kissi bhi tareeke se le k jaaye. Dhanyawaad.

MR. VIKAS CHANDRA: Our next speaker is Preetam Kaur.
Mrs. Preetam Kaur??

MODERATOR: Hello

MR. VIKAS CHANDRA: Ha

MODERATOR: Sir, Mrs. Preetam Kaur not present here.

MR. VIKAS CHANDRA: Ok, so we can take the next. I invite Mrs. Urmila Jain.

MODERATOR: Yes

MR. VIKAS CHANDRA: Mrs. Urmila Jain

MODERATOR: Mrs. Urmila Jain, please unmute kariye.

Hello?

MRS. URMILA JAIN: Hello, haa sir meri aawaz aa rahi hai?

MODERATOR: Ji Bilkul

MRS. URMILA JAIN: Ha, Chairman Sir Namaskaar, mai Urmila Jain New Delhi se. Sir, aapki speech suni buht acha laga, aapne Company k baare mei khul k bataya hai Vartamaan aur Bhavishya ke baare mei. Sir, mai aaj ke sabhi resolution ka tahe dil se samarthan karti hu aur sir mai secretarial department ka bhi dhanyawaad karna chahti hu, jinhone mujhe VC k maadhyam se joda.

Sir, mujhe acha laga humare Chairman sir ne sher shayari ke roop mei, ya koi dohe ke roop mei bahut acha sa bataya, abhi kuch time pehle buht acha lga mujhe khushi hai, mei bhut purani shareholder hu sir aapki.

Aur Sir mere chote se ek do question hai ki 2025 or 26 mei hum Company ko kaha tak pauhchane mei saksham rahenge, doosra hai ki humari Company share dharak ke hito ke liye kya kya naye kadam utha rahi hai, aur teesra hai ki hmare tarrifs ke lagne se humari

Company ko kya asar pada, teesra prashan mera hai sir ye. Aur Mai yahi kehna chahti hu ki humari Company aise hi upar badhti rahe, mere pass holding bhi achi khassi hai sir mai purani shareholder hu aur humare Vikas Ji, har har shareholder ke contact mei rehte hai, time time pe balance sheet bhejte hai mai management ye sb humare management aur staff ki mehnat ka fal hai jo aaj Humari Company nayi uchaiyo ko chune jaa rhi hai aur chu bhi legi shayad.

Aane wala samay humara liye buht sunahara rahega. Mai bhagwaan se yahi prathana karti hu ki humari Company din dugni raat chogni tarraki kare. Aaj bhi hum aapke saath hai, aur kal bhi hum aapke saath rahenge. Jo mehnat aur lagan se kaam krte hai, unke liye manzile dur nahi h sir, unke liye manzile dur nahi h, aane wale navartri, chadhne wale Navaratri aur aane waale sabhi festival ki dherr saari subhkaamnaye. Thank You Sir. Thank you.

MR. ASHOK GUPTA: Madam thank you very much, ek hi baat kahunga mai aapse jo maine kaha “sehaj pake so meetha hoye”. Aap ye samjhiye ki jo Optiemus Company hai. wo abhi runway pe pauhchi hai. Aap samjh gaye honge meri baat ko?

MRS. URMILA JAIN: Ji.

MR. ASHOK GUPTA: jab jahaj ko uppar udana hota hai, pehle saari cheezo ko check krna hota hai ki taaki Aakash mei jaa k koi problem nah ho jaaye. Toh abhi hum runway pe hai or iss saal me hum take off karenge buht jaldi agle 3 se 6 mahine mei aap dekhenge ki hum dheere dheere uchaiyo ko prapt karenge, aur ye pehla, ye pehla saal hoga ki jo hum 35000 feet pe to nahi lekin 10-12 k hazar foot pe toh zaroor pauhchenge. Agle 3 saal k ander mai aapko ye batana chahta hu, meri ye kosish nahi rahegi, ye meri pratigya rahegi, ki aap sab logo k aashirwaad se or maa ke aashirwaad se hum log ek naam khada kre, aur ek aisa landmark khada kare jo humari company ko log izzat aur naam se jaane.

Mai aapki aashao ko or aapki jo bhi soch hai unko poora karne ka har din pura prayas karunga, mei usko kamiyaab bhi karunga.

MRS. URMILA JAIN: Thank You Sir! Thank You.

MR. VIKAS CHANDRA: Thank You. The next speaker is Mrs. Yashaswi Kothari, Yashvee Kothari,

MODERATOR: Mr. Kothari, please boliye.

Hello? Ms. Kothari, Hello

MR. YASHVEE KOTHARI: Hello,

MODERATOR: Yes

MR. YASHVEE KOTHARI: Am I audible.

MODERATOR: Yes, Sir.

MR. YASHVEE KOTHARI: Sir, I have three questions. The 1st question was revenue contribution from the EMS segment and who are the clients in this segment and what is the client contribution in this? This is my first question.

2nd was on the cover glass plant when will the production will start and what is the potential revenue we can generate from this?

The 3rd question was any guidance on the FY 26 on the revenue side as well as on the margin side and the earlier CAPEX which you announced, a hundred million dollars was for the, was it for the 10 million unit plant, which we will be doing in the future. Can you just highlight some points on it? Thank you.

MR. ASHOK GUPTA: Toh Kothari Sahab humare paas jaise ki aapne mobile mei dekha ki abhi jo naya customer ke saath humara Joint Venture hua hai, aur wo December end mei humara kaam chalu hoga. Aur pehle quarter ke baad hum take off karenge next year ke andar. Aur abhi uske revenue ke baare mei koi bhi baat kehna kyuki abhi agreement sign ni hua hai but nothing and CMF, it will be growing the fastest growing brand and mobile ke andar top line maalum hai aapko kaafi aggressive hoti hai.

So, mobile ka toh ye outlook maine bataya aane waale samay mei decide hoga, kaafi aggressive rahega aur aapko usse kaafi acha lage. Telecom ke ander hum Arcadian ke saath Reliance ke saath kaam kar rahe hai orr ek do aur bhi brand hai jinke liye hum routers aur baaki cheeje banate hai aur Tejas ke saath bhi hum kaam kar rhe hai.

Abhi jab bhi abhi BSF ka or jo bhi order aayega toh dheere dheere ek changing scenario rehta hai. Revenue up and down rehta hai, jaisa customer ka order aata hai demand hoti hai uske hisaab se humhe apna plan krna padta hai.

Aapne dekha hoga pichle 6 mahine mei jitney bhi bade global brand hai wearable, hearable, chahe wo realme ho, chahe oneplus ho, jo international market mei established brand hai, unke saath abhi humne setup chalu kiya hai. And times to come ab matlab aap ye dekhiye ki, month dar month, revenue jo hai it’s a outcome of their sales plan, Right? We are depend on their Sales plan. As of now, I cannot commit, but I can commit one thing, whatever happened in past, you will see a dramatic change.

Dramatic means not in next year hundred percent growth, maybe three times growth in coming time in revenue in 26-27. This I can assure you.

MR. VIKAS CHANDRA: The next speaker is Jasmeet Singh, Mr. Jasmeet Singh.

MODERATOR: Mr. Jasmeet please boliye.

Hello, Mr. Jasmeet.

Sir, unmute kariye.

MR. JASMEET SINGH: Ji, mai unmute ho gya hu ji.

MODERATOR: Yes Sir, please boliye.

MR. JASMEET SINGH: I'm also trying my camera if you can allow me a few seconds.

MR. VIKAS CHANDRA: Yeah, please.

MR. JASMEET SINGH: Respected Chairman, Shri Ashok Gupta Ji, other Independent Directors, KMPs, Chief of Finance-. Parveen Ji, Chief of Compliance Vikas Ji and co fellow shareholders, attending this call, I am Jasmeet Singh from Delhi.

Ashok Sir, kya bolu mai matlab jo aapne jo ye results diye hai, itne tuff environment mei jo aapne peechle saal, jo humare ko ek assurance di thi, uspe khade utare aap.

Aur ab jo aap assurance de rhe hai mujhe yakeen, vishwas hai ki ye bilkul jo h n jo humne jo aap jo beej bo rahe hai na yeh falibhoot hoga hi hoga, ye humara jo abhi aapne jo beej bo rahe hai yeh vriksh bnega, ye jo ki fal bhi dega, chhaya bhi dega aur ye dhan vriksh bhi banega.

Hum jo itne saalo se jo ek aapke saath jo jo ye, jude huye hai na ab ye samay lag raha hi ki jaise ki na ab aa gaya hai aur jo aapne Neetesh Ji ko le k aaye hai aur jo apni unhone presentation di aur wo Nothing ke saath jo unhone kar diya hai jo abhi karar ho raha hai, mai matlab I have nothing to say more on that. Ye buht hi matlab humare liye mai aapse ye guzarish karta hu, mai prastaav rakhta hu, ki abhi jo aapne jo annual report mei na jo Neetesh Ji ko diya hua hai Non-Executive Director ka darja. Unko aap CEO banaiye humari Company ka, unko aap MD ka darja dijiye sir, wo jo hai na wo matlab poore kaabil hai, aur matlab jo hai na unmei jo abhi jo ek mujhe nazar aa rha hai na ki jo ek achieve karne ka jo ek junoon wo cheez jo hai na, wo wo usko aap wo saabit wo kar ke rahenge, aisa mujhe mehsoos ho raha hai.

So mai jo bhi mai dekh raha hu, matlab jo ye aapne balance sheet apne jo di, chahe wo matlab aapke jo humare jo core business hai wo hum dekhe, yaa hum dekhe jo naye aapne jo jaise ke drone ke upar jo aap kaam kar rahe hai, aur aane waale samay mei PLI's mei bhi aap participate kar rahe hai, aur mobile accessories, aur sabse bada, usmei to jo hai humara jo hai aajkl humari jo har phone ki jo zaroorat hai wo ye hai ki apna screen bachao aur wo uss screen ki itni zabardast market hai, matlab aur mujhe badi ander se na khushi hai ki aap wo cheez ko aap target kar rahe ho jo ki buht scalable hai. Aur Jiski ke jo hai na jitni aap badhate jao, bss wo wo wo badta hi chala jaayega, aapka ki iss tarah ka wo product hai. Aur baaki bhi mobile accessories mei itna kuch karne ke liye hai bohot kuch hai and aap already we are doing it fantastically matlab jo business aapke jo plans hai wo mere ko buht wo satisfying lag rahe hai. Bas inko mai ab dekhna chahta hu I want to see the transformation happening in the coming year or two whereby abhi jo humari growth hai na investor valuations, wo badhe.

Toh jyada kuch nahi hai \ bolne k liye meri ek do choti choti si observations hai I hope you will take this in the right perspective. Ye meeting jo hai ye last ke dino mei karna ye sirf ek aupcharikta reh jaati hai. Agr aap isko samjhte hai ki buht zaroori hai toh aap phir july ya had se had 15 August ko jab modi ji jhnada lehrate hai Lal Quila pr, use pehle aap kr le sir. Aur wo jo hai na wo uss samay brainstorming har chij jo hai na, buht achi hoti hai, ye toh bss ho gya ji ki bss aapne apna compliance poora kar liya.

Aur iske liye mere khayaal se Vikas Ji bhi utsuk hote honge ki jaldi se jaldi unka jo hai ye patal par ye ek jo hota hai compliance ko achieve karna hai jaldi se jaldi poora ho. Ha, But ismei aapki wo poora sahiyog chahiye hoga aur doosra ye ki pehle dekhiye ye che ya chevi humari jo hai meeting ye VC pe ho rahi hai, ho sake to agle saal jo hai isko hybrid pe le ke jaaye. Aapse hum July mei mile auditorium mei baith k, jaise pehle hum mila karte the. To aapse jaise maine vyaktigat taur pe guzarish ki thi, jiska aapne jo haii. swikaar bhi kiya tha, ki aap aaiye office hum aapse milenge, lekin wo workout nahi ho paaya, Vikas ji k saath hum jo hai wo nahi kar paaye jo hai.

Toh mai aapse aagreh karunga ki December mei sir aap humare jo hai na aap samay dijiyega, agar aap travel na kar rahe ho toh December ke mahine me toh mai aur mere group ke aur teen sadasya hai, hum aapse milna chahenge. Milke jo hai na hum aapse thoda aur samjhna chahenge ke jo hai Company ke, baare mei. Inhi shabdo ke saath aap sabhi ka dhanyawaad.

Ek aur mere sir sir mind mei jo mere dil k buht kareeb hai, mai aapka vaise dekhiye buht samay aapka le liya maine bol kar. Wo ye hai ki sir, iss saal na Punjab ko aapse ek aasha hai, unke jo flood aaye hai sir 5 lakh parivaar beh gaye, toh agar aap kuch CSR mei vha pr agar contribute apna kar paaye. Assi Punjabi aa sir tussi bhi Punjabi ho, tvade kol eko jada hega na matlab social obligation, agar aap ye kare toh voh ek hai na buht wo humare ko buht blessings milegi jo ki humare ko chahiye aur abundance mei chahiye waha se mil jaayengi, aap aap aapna waha apna sahiyog dijiye jiss tarah se bhi dena chahe unko rehabilated karne k liye buht unko wo chahiye. Toh Inhi shabdo ke saath thank you very much everyone and looking forward to quarters and years of growth ahead. Thank You Neetesh Ji, thank you Vikas Ji, thank you Ashok Ji, thank you everyone. Sat Sri Akaal Ji!

MR. ASHOK GUPTA: Toh sir aapke buht buht motivated shabad aapne kahe. Pehli baat jo kaha ki timely before time karna chahiye mai vikas ko strongly recommend karunga ki aapki baat buht vajib hai voh unhe karna chahiye aur dusra jo CSR mei kaha usmei hum dekhte hai ki isme hum kya kar sakte hai ismei koi shaq ki baat nahi hai.

December mei aap aaiye ye shaadi.com ki shaadiya jo hai n wo kamiyaab nahi hoti. Na aap log time nikaalte hai naa aap loog aate hai, aap aaiyenge toh aapko acha lagega ki aapki Company kya kar rahi hai not as a shareholder as a maalik ban k aap aaiye ki hum kya kar rahe hai. Humse swaal puchiye ki hum kya kar rahe hai doosri ki mai ek baat batana chahta hu ye jo aapne dekha hoga ye jo ped hota h jisse hum bolte hai ye uska beej dalo toh 3 saal tk 2 saal tak wo dekhayi nii deta ki hua kya hai. Am I right? Ambu tree jisse bolte hai.

Aap jaa k dekhiye apna website ke upar toh, toh log pareshaan ho jaate hai humare shareholder bhi 4 saal se pareshaan the ki ye beej ka ped ka roop kab lega. Mai aapko vishwaas dilate hu ki jab 4 saal ki mehnat hai, jyada 4 saal agle nahi lagenge, agle maximum 2-2.5 saal ke ander aap dekhenge ki hum tremendous growth path pe badh rahe hai, jismei top line bhi hogi aur bhut handsome bottom line bhi hogi, jo aapke liye bhi achi h, aur mere liye bhi achi hai.

Toh mera kaam khali topline karna nahi hai toh. Mera kaam hai ki meri balance sheet majboot honi chahiye, jo humari lifeline hai. Ye jo temper glass hai uski aap sochiye 4 Crore ki market hai aur mai 2.5 Crore ka plant laga rah hu. Government ka ispe standard aa rahe hai kya hoga iska jb India mei jb mai pehla brand hounga jab hum government kii direction se apne product launch karenge. I don't want to say you anything, seeing is believing and please wait for that and need your blessings and support.

MR. JASMEET SINGH: Thank you very much sir, though, your, your remarks are very valuable and well accepted sir. Thank you once again.

MR. ASHOK GUPTA: Thank you sir. Thank you sir.

MR. VIKAS CHANDRA: Thank you. Now I invite Mr. Gagan Kumar.

MODERATOR: Sir, Mr. Gagan is not present here.

MR. VIKAS CHANDRA: Okay, so Sakshi Jain

MODERATOR: Shashi Jain

MR. VIKAS CHANDRA: Shashi Jain

MODERATOR: Shashi Jain is also not present here.

MR. VIKAS CHANDRA: Manjeet Singh, Mr. Manjeet Singh?

MODERATOR: Manjeet Singh is also not present here.

MR. VIKAS CHANDRA: Next Praveen Kumar.

MODERATOR: Praveen Kumar Ji is also not present here.

MR. VIKAS CHANDRA: Next is Narendra Singh Chauhan.

MODERATOR: Mr. Narendra is also not present here.

MR. VIKAS CHANDRA: Okay, the last speaker is Ms. Rama Jain.

MODERATOR: She is also not present here sir.

MR. VIKAS CHANDRA: Thank You Everyone for raising your concerns and expressing your views.

With this, now, we conclude the Question Answer session.

As informed earlier, the Shareholders attending this AGM today through Video Conferencing and Other Audio Visual means, who have not yet cast their vote by remote e-voting may cast their vote now on the e-voting platform.

The results of e-voting will be declared within 2 working days from the conclusion of this Annual General Meeting. The result declared along with the Scrutinizer's Report shall be placed on the Company's website at optiemus.com and on the website of CDSL evotingindia.com immediately. The Company shall simultaneously submit the results to NSE and BSE, where the shares of the Company are listed.

At the end, on behalf of the Board of Directors, I convey my sincere thanks to all of you for attending and participating in this Meeting.

MR. ASHOK GUPTA: So thank you Vikas at the end I would like to express my gratitude to the Board Members, Employees, Shareholder and other stakeholders for the continuous faith and support in the company. We will look Forward to your support and guidance as always to take this company to even greater heights. Thank you for your continuous trust in the Company. Thank you Vikas, thank you everyone.

MR. VIKAS CHANDRA: I propose vote of thanks to Mr. Ashok Gupta, Chairman of this AGM, Board of Directors, Auditors and Other Invitees, for their participation in this AGM.

Now, the shareholders will be given 15 minutes' time to e-voting. I hereby declare the proceedings of AGM as closed.

Thank You.