



OPTIEMUS INFRACOM LIMITED

Reg. Office: K-20, 11nd Floor, Lajpat Nagar-II, New Delhi-110024

STATEMENT OF AUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER & YEAR ENDED ON 31st MARCH, 2013

PART-I		(Amt in Lacs except EPS and shareholding data)						
		STANDALONE QUARTER ENDED			STANDALONE YEAR ENDED		CONSOLIDATED YEAR ENDED	
		3 months ended 31.03.2013	Preceding 3 months ended 31.12.2012	Corresponding 3 months ended 31.03.2012	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
Particulars		Unaudited	Unaudited	Unaudited	Audited	Audited	Audited	Audited
1	Income from operations							
	(a) Net Sales /Income from operations (Net of Excies Duty)	86040.12	73,625.09	58841.12	282,698.61	185,219.02	282783.00	185222.26
	(b) other operating income	156.48	139.33	1931.64	461.26	5,447.97	459.00	5447.96
	Total income from operations (net)	86196.60	73764.42	60772.76	283,159.87	190666.99	283242.00	190670.22
2	Expenses							
	(a) Increase/decrease in stock in trade and work in progress	(3,377.40)	(332.93)	(1,270.77)	(2,665.27)	(59.58)	(2,635.71)	(81.93)
	(b) Cost of materials consumed	-	-	-	-	-	0	-
	(c) Purchases of traded goods	83403.06	68,661.51	55923.7	265,014.71	169,915.29	265065.00	169938.96
	(d) Direct Expenses	2766.72	2,238.88	3600.96	8,900.41	10,919.76	8900.71	10919.75
	(e) Employee Cost	478.23	456.24	376.7	1,667.49	1,291.69	1,667.49	1291.68
	(f) Depreciation and amortisation expense	156.93	159.61	110.11	636.52	623.13	636.52	623.13
	(g) Legal & Professional Charges	186.42	68.61	54.35	443.03	247.76	443.03	251.39
	(h) Selling & Distribution Expenses	353.67	166.49	410.46	824.59	1,559.81	824.59	1559.79
	(i) Operating and Other Expenses	355.93	227.79	248.9	1,031.13	782.24	1,046.00	786.29
	Total expenses	84323.56	71646.21	59454.41	275,852.62	185280.10	275947.63	185289.06
3	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	1873.04	2118.21	1318.35	7,307.25	5,386.89	7294.37	5381.16
4	Other income	317.85	12.92	191.85	341.81	234.70	341.81	233.01
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	2190.89	2131.13	1510.20	7649.06	5,621.59	7636.18	5614.17
6	Finance costs	815.83	757.17	410.08	2,866.56	1,574.76	2,866.56	1574.88
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	1375.06	1373.96	1100.12	4,782.50	4,046.83	4769.63	4039.29
8	Exceptional items	57.78	0	60.15	57.77	-	57.78	-
9	Profit / (Loss) from ordinary activities before tax (7 + 8)	1317.28	1373.96	1160.27	4,724.73	4,046.83	4,711.85	4039.29
10	Tax expense	427.39	318.53	293.16	1,663.80	1,233.43	1,663.80	1231.06
11	Net Profit / (Loss) from ordinary activities after tax (9 - 10)	889.89	1055.43	867.11	3,060.93	2,813.40	3048.05	2808.23
12	Extraordinary items (net of tax expense)	-	-	-	-	-	-	-
13	Net Profit / (Loss) for the period (11 - 12)	889.89	1055.43	867.11	3060.93	2813.40	3048.05	2808.23
14	Share of profit / (loss) of associates*	-	-	-	-	-	-	-
15	Minority interest *	-	-	-	-	-	-	-
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 - 14 - 15) *	889.89	1055.43	867.11	3060.93	2813.40	3048.05	2808.23
17	Paid-up equity share capital (Face Value of the Share shall be indicated)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	5458.93	2645.54	5453	2645.54
19 i	Earnings per share (before extraordinary items) (not annualised):							
	(a) Basic	1.04	1.23	1.01	3.57	3.28	3.55	3.27
	(b) Diluted	1.04	1.23	1.01	3.57	3.28	3.55	3.27
19 ii	Earnings per share (after extraordinary items) (not annualised):							
	(a) Basic	1.04	1.23	1.01	3.57	3.28	3.55	3.27
	(b) Diluted	1.04	1.23	1.01	3.57	3.28	3.55	3.27

PART II

A. SELECTED INFORMATION AS PER CLAUSE 41 OF THE LISTING AGREEMENT								
Particulars	3 months ended 31.03.2013	Preceding 3 months ended 31.12.2012	Corresponding 3 months ended 31.03.2012	Year to date figures for current period ended 31.03.2013	Year to date figures for the previous year ended 31.03.2012	Previous year ended 31.03.2012		
PARTICULARS OF SHAREHOLDING								
1 Public shareholding								
- Number of Shares	21513650	21513650	21513650	21513650	21513650	21513650		
- Percentage of shareholding	25.07	25.07	25.07	25.07	25.07	25.07		
2 Promoters and Promoter Group Shareholding**								
a) Pledged/ Encumbered								
- Number of shares	---	25744257	25744257	---	25744257	25744257		
- Percentage of shares (as a % of the total shareholding of promoters and promoter group)	---	40.03	40.03	---	40.03	40.03		
- Percentage of shares (as a % of the total share capital of the company)	---	30	30	---	30	30		
b) Non-encumbered								
- Number of shares	64300541	38556284	38556284	64300541	38556284	38556284		
- Percentage of shares (as a % of the total shareholding of promoters and promoter group)	100	59.97	59.97	100	59.97	59.97		
- Percentage of shares (as a % of the total share capital of the company)	74.93	44.93	44.93	74.93	44.93	44.93		
B INVESTORS COMPLAINTS					As on 31.03.2013			
Pending at the beginning of the quarter					Nil			
Received during the quarter					2			
Disposed of During the quarter					2			
Remaining unresolved at the end of the quarter					Nil			
SEGMENT WISE RESULTS AS PER CLAUSE 41 OF THE LISTING AGREEMENT ARE AS FOLLOWS:								
S.NO.	Particulars	STANDALONE QUARTER ENDED			STANDALONE YEAR ENDED		CONSOLIDATED YEAR ENDED	
		3 months ended 31.03.2013	Preceding 3 months ended 31.12.2012	Corresponding 3 months ended 31.03.2012	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
		Unaudited	Unaudited	Unaudited	Audited	Audited	Audited	Audited
i.	Segment Revenue							
	a) Telecommunications-Mobile Handset	86196.60	73,760.86	60,514.06	283,121.00	190,586.10	283121	190,586.10
	b) Construction Business	0.00	3.56	16.26	36.00	80.89	36	80.88
	Total	86196.60	73764.42	60530.32	283157.00	190,666.99	283,157.00	190,666.98
	Less: Inter Segment Revenue	-	-	-	-	-	-	-
	Net Sales/Income From Operations	86,196.60	73,764.42	60,530.32	283,157.00	190,666.99	283,157.00	190,666.98
ii.	Segment Results							
	Profit before Interest & Tax							
	a) Telecommunications-Mobile Handset and Accessories	2087.29	2,127.37	1,512.27	7,491.00	5,529.84	8115	5,524.11
	b) Construction Business	(57.33)	(29.37)	(2.07)	(184.00)	(142.95)	(184.00)	(142.95)
	TOTAL	2029.96	2098.00	1510.20	7307.00	5,386.89	7,931.00	5,381.16
	Less:							
	(a) Interest	815.83	727.65	410.08	2867	1574.76	2867	1574.88
	(b) Other un-allocable expenditure	57.78	-	0	58.00	-	58	-
	(b) Un-allocable Income	317.85	3.42	242.44	342.00	234.26	342.00	233.01
	Total Profit before Tax	1,474.21	1,373.77	1,342.56	4,724.00	4,046.39	5,348.00	4,039.29
iii.	Capital employed (Segment Assets-Segment Liabilities)	Since Fixed Assets used in the Company's Business can not be specifically identified with any of the reportable segments as these are used interchangeably among segments, segmentwise disclosure on capital employed has not been furnished.						
Particulars		STANDALONE YEAR ENDED (Audited)		CONSOLIDATED YEAR ENDED (Audited)		Notes :		
		31.03.2013	31.03.2012	31.03.2013	31.03.2012			
I. SOURCES OF FUNDS								
SHAREHOLDERS' FUND								
	Share Capital	8,581	8,581	8,581	8,581	1. The above financial results have been duly reviewed by Audit Committee and approved by the Board of Directors at their meeting held on 27.05.2013		
	Reserve & Surplus	8,520	5,459	8,508	5,453	2. Figures for previous year/period have been re-grouped, re-arranged and re-classified whenever necessary to make them comparable.		
SHARE APPLICATION MONEY		-	-	-	-	3. The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year.		
NON-CURRENT LIABILITIES								
	Long-term borrowings	11,938	10,984	11,938	10,984			
	Deferred tax liabilities (Net)	202	171	202	172			
	Other Long term liabilities	956	-	956	24			
	Long-term provisions	56	24	56	-			
CURRENT LIABILITIES								
	Short-term borrowings	11,748	12,101	11,748	12,101			
	Trade payables	22,872	16,895	22,899	16,920			
	Other current liabilities	2,187	87	2,187	88			
	Short-term provisions	88	1,300	88	490			
	TOTAL	67,150	55,602	67,165	54,813			
II. ASSETS								
NON-CURRENT ASSETS								
	Fixed assets							
	Tangible Assets	13,554	14,095	13,554	14,094			
	Intangible Assets	-	-	-	-			
	Capital Work-In-Progress	3,706	21	3,706	20			
	Non-current investments	395	170	86	86			
	Long-term loans and advances	245	-	323	-			
	Other non-current assets	584	5	584	584			
CURRENT ASSETS								
	Current investments	28	-	28	100			
	Inventories	6,907	4,241	6,907	4,241			
	Trade receivables	25,118	24,407	25,145	24,411			
	Cash and cash equivalents	7,047	5,463	7,195	5,464			
	Short-term loans and advances	8,861	6,658	8,932	5,270			
	Other current assets	706	542	706	542			
	TOTAL	67,150	55,602	67,165	54,813			