



**OPTIEMUS INFRACOM LIMITED**

(Formerly Akanksha Cellular Limited)

Reg. Office: K-20, IInd Floor, Lajpat Nagar-II, New Delhi-110024

**STATEMENT OF STANDALONE UN- AUDITED FINANCIAL RESULTS FOR THE QUARTER & HALF YEAR ENDED ON 30 SEPTEMBER, 2012**

| PART-I<br>Particulars |   | (Amt in Lacs except EPS and shareholding data)   |  |  |  |   |  |
|-----------------------|---|--|--|--|--|---|--|
|                       |   | 3 months ended on<br>30.09.2012                  | Preceding 3 months<br>ended on 30.06.2012        | Corresponding 3<br>months ended<br>30.09.2011    | Year to date figure for<br>the current period<br>ended on 30.09.2012 | Year to date figure for<br>the previous year<br>ended on 30.09.2011 | Previous Accounting<br>year ended on<br>31.03.2012 |
|                       |   | Unaudited  | Unaudited  | Unaudited  | Unaudited  | Unaudited   | Audited  |
| <b>1</b>              | <b>Income from operations</b>   |  |  |  |  |   |  |
|                       | (a) Net Sales /Income from operations (Net of Excises Duty)   | 63,352.04  | 59430.18   | 41,160.74  | 122,782.22   | 74,771.83   | 185,219.02   |
|                       | (b) other operating income  | 181.29   | 222.93   | 1,133.84   | 404.22   | 2,127.14  | 5,447.97   |
|                       | <b>Total income from operations (net)</b>   | <b>63,533.33</b>                                 | <b>59,653.11</b>                                 | <b>42,294.58</b>                                 | <b>123,186.44</b>  | <b>76,898.97</b>  | <b>190,666.99</b>                                  |
| <b>2</b>              | <b>Expenses</b>   |  |  |  |  |   |  |
|                       | (a) Increase/decrease in stock in trade and work in progress  | 288.86   | 756.20   | (838.17)   | 1,045.06   | (163.84)  | (59.58)  |
|                       | (b) Cost of materials consumed  | -  | -  | -  | -  | -   | -  |
|                       | (c) Purchases of traded goods   | 58,450.90  | 54411.87   | 38,300.39  | 112,862.77   | 68,231.92   | 169,915.29   |
|                       | (d) Direct Expenses   | 2,022.82   | 1793.91  | 2,340.71   | 3,816.73   | 4,601.16  | 10,919.76  |
|                       | (e) Employee Cost   | 392.92   | 340.10   | 311.33   | 733.02   | 577.95  | 1,291.69   |
|                       | (f) Depreciation and amortisation expense   | 159.05   | 156.07   | 147.84   | 315.12   | 292.31  | 623.13   |
|                       | (g) Legal & Professional Charges  | 54.48  | 133.52   | 40.32  | 188.00   | 85.02   | 247.76   |
|                       | (h) Selling & Distribution Expenses   | 213.59   | 227.65   | 381.20   | 441.24   | 101.19  | 1,559.81   |
|                       | (i) Operating and Other Expenses  | 240.14   | 233.49   | 238.58   | 473.63   | 700.63  | 782.24   |
|                       | <b>Total expenses</b>   | <b>61,822.77</b>                                 | <b>58,052.81</b>                                 | <b>40,922.20</b>                                 | <b>119,875.57</b>  | <b>74,426.34</b>  | <b>185,280.10</b>                                  |
| <b>3</b>              | <b>Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)</b>                 | <b>1,710.57</b>                                  | <b>1,600.29</b>                                  | <b>1,372.38</b>                                  | <b>3,310.86</b>  | <b>2,472.63</b>   | <b>5,386.89</b>                                    |
| <b>4</b>              | <b>Other income</b>   | <b>3.72</b>                                      | <b>7.33</b>                                      | <b>-</b>   | <b>11.05</b>   | <b>-</b>  | <b>234.70</b>                                      |
| <b>5</b>              | <b>Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)</b>                    | <b>1,714.29</b>                                  | <b>1,607.62</b>                                  | <b>1,372.38</b>                                  | <b>3,321.92</b>  | <b>2,472.63</b>   | <b>5,621.59</b>                                    |
| <b>6</b>              | <b>Finance costs</b>  | <b>622.67</b>                                    | <b>670.89</b>                                    | <b>392.13</b>                                    | <b>1,293.55</b>  | <b>760.09</b>   | <b>1,574.76</b>                                    |
| <b>7</b>              | <b>Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)</b>              | <b>1,091.63</b>                                  | <b>936.73</b>                                    | <b>980.25</b>                                    | <b>2028.36</b>   | <b>1712.54</b>  | <b>4,046.83</b>                                    |
| <b>8</b>              | <b>Exceptional items</b>  | <b>-</b>   | <b>0.00</b>                                      | <b>0</b>   | <b>-</b>   | <b>-</b>  | <b>-</b>   |
| <b>9</b>              | <b>Profit / (Loss) from ordinary activities before tax (7 + 8)</b>  | <b>1091.63</b>                                   | <b>936.73</b>                                    | <b>980.25</b>                                    | <b>2028.36</b>   | <b>1712.54</b>  | <b>4,046.83</b>                                    |
| <b>10</b>             | <b>Tax expense</b>  | <b>414.18</b>                                    | <b>289.45</b>                                    | <b>271.51</b>                                    | <b>703.63</b>  | <b>520.40</b>   | <b>1,233.43</b>                                    |
| <b>11</b>             | <b>Net Profit / (Loss) from ordinary activities after tax (9 - 10)</b>  | <b>677.45</b>                                    | <b>647.28</b>                                    | <b>708.74</b>                                    | <b>1324.73</b>   | <b>1192.14</b>  | <b>2,813.40</b>                                    |
| <b>12</b>             | <b>Extraordinary items (net of tax expense)</b>   | <b>38.15</b>                                     | <b>-</b>   | <b>-</b>   | <b>38.15</b>   | <b>-</b>  | <b>-</b>   |
| <b>13</b>             | <b>Net Profit / (Loss) for the period (11 - 12)</b>   | <b>639.30</b>                                    | <b>647.28</b>                                    | <b>708.74</b>                                    | <b>1286.58</b>   | <b>1192.14</b>  | <b>2813.40</b>                                     |
| <b>14</b>             | <b>Share of profit / (loss) of associates*</b>  | <b>-</b>   | <b>-</b>   | <b>-</b>   | <b>-</b>   | <b>-</b>  | <b>-</b>   |
| <b>15</b>             | <b>Minority interest *</b>  | <b>-</b>   | <b>-</b>   | <b>-</b>   | <b>-</b>   | <b>-</b>  | <b>-</b>   |
| <b>16</b>             | <b>Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 - 14 - 15) *</b> | <b>639.30</b>                                    | <b>647.28</b>                                    | <b>708.74</b>                                    | <b>1286.58</b>   | <b>1192.14</b>  | <b>2813.40</b>                                     |
| <b>17</b>             | <b>Paid-up equity share capital (Face Value of the Share shall be indicated)</b>                                      | <b>858141910 (85814191 @ Rs. 10 each shares)</b> | <b>858141910 (85814191 @ Rs. 10 each shares)</b> | <b>858141910 (85814191 @ Rs. 10 each shares)</b> | <b>858141910 (85814191 @ Rs. 10 each shares)</b>                     | <b>858141910 (85814191 @ Rs. 10 each shares)</b>                    | <b>858141910 (85814191 @ Rs. 10 each shares)</b>   |
| <b>18</b>             | <b>Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year</b>                        | <b>-</b>   | <b>-</b>   | <b>-</b>   | <b>-</b>   | <b>-</b>  | <b>2645.54</b>                                     |
| <b>19i</b>            | <b>Earnings per share (before extraordinary items) (not annualised):</b>  |  |  |  |  |   |  |
|                       | (a) Basic   | 0.79   | 0.75   | 0.83   | 1.54   | 1.39  | 3.28   |
|                       | (b) Diluted   | 0.79   | 0.75   | 0.83   | 1.54   | 1.39  | 3.28   |
| <b>19ii</b>           | <b>Earnings per share (after extraordinary items) (not annualised):</b>   |  |  |  |  |   |  |
|                       | (a) Basic   | 0.74   | 0.75   | 0.83   | 1.50   | 1.39  | 3.28   |
|                       | (b) Diluted   | 0.74   | 0.75   | 0.83   | 1.50   | 1.39  | 3.28   |

## PART II

| A. SELECTED INFORMATION AS PER CLAUSE 41 OF THE LISTING AGREEMENT                     |   |   |   |   |  |   |  |
|---|---|---|---|---|--|---|--|
|   | Particulars   | 3 months ended on<br>30.09.2012   | Preceding 3 months<br>ended on 30.06.2012 | Corresponding 3<br>months ended<br>30.09.2011 | Year to date figure for<br>the current period<br>ended on 30.09.2012 | Year to date figure for<br>the previous year<br>ended on 30.09.2011 | Previous Accounting<br>year ended on<br>31.03.2012 |
| <b>PARTICULARS OF SHAREHOLDING</b>  |   |   |   |   |  |   |  |
| 1   | Public shareholding   |   |   |   |  |   |  |
|   | - Number of Shares  | 21513650  | 21513650                                  | 21513650                                      | 21513650   | 21513650  | 21513650   |
|   | - Percentage of shareholding  | 25.07   | 25.07                                     | 25.07   | 25.07  | 25.07   | 25.07  |
| 2   | Promoters and Promoter Group Shareholding**   |   |   |   |  |   |  |
|   | a) Pledged/ Encumbered  |   |   |   |  |   |  |
|   | - Number of shares  | 25744257  | 25744257                                  | ----  | 25744257   | ----  | 25744257   |
|   | - Percentage of shares (as a % of the total shareholding of promoters and promoter group) | 40.04   | 40.04                                     | ----  | 40.04  | ----  | 40.04  |
|   | - Percentage of shares (as a % of the total share capital of the company)                 | 30.00   | 30.00                                     | ----  | 30.00  | ----  | 30.00  |
|   | b) Non- encumbered  |   |   |   |  |   |  |
|   | - Number of shares  | 38556284  | 38556284                                  | 64300541                                      | 38556284   | 64300541  | 38556284   |
|   | - Percentage of shares (as a % of the total shareholding of promoters and promoter group) | 59.97   | 59.97                                     | 100   | 59.97  | 100   | 59.97  |
|   | - Percentage of shares (as a % of the total share capital of the company)                 | 44.93   | 44.93                                     | 74.93   | 44.93  | 74.93   | 44.93  |
| <b>B INVESTORS COMPLAINTS</b>   |   |   |   |   | <b>As on 30.09.2012</b>  |   |  |
|   | Pending at the beginning of the quarter   |   |   |   |  | Nil   |  |
|   | Received during the quarter   |   |   |   |  | 4   |  |
|   | Disposed of During the quarter  |   |   |   |  | 3   |  |
|   | Remaining unresolved at the end of the quarter  |   |   |   |  | 1   |  |
| <b>SEGMENT WISE RESULTS AS PER CLAUSE 41 OF THE LISTING AGREEMENT ARE AS FOLLOWS:</b> |   |   |   |   |  |   |  |
|   | Particulars   | 3 months ended on<br>30.09.2012   | 3 months ended<br>30.06.2012              | Corresponding 3<br>months ended<br>30.09.2011 | Year to date figure for<br>the current period<br>ended on 30.09.2012 | Year to date figure for<br>the previous year<br>ended on 30.09.2011 | March 31, 2012                                     |
|   |   | Unaudited   | Unaudited                                 | Unaudited                                     | Unaudited  | Unaudited   | Audited  |
| I.  | <b>Segment Revenue</b>  |   |   |   |  |   |  |
|   | a) Telecommunications-Mobile Handset and Accessories                                      | 63,507.83   | 59,633.62                                 | 42,294.58                                     | 123,141.45   | 74,771.83   | 190,586.10   |
|   | b) Construction Business  | 25.50   | 19.49                                     | -   | 44.99  | -   | 80.88  |
|   | <b>Total</b>  | <b>63,533.33</b>  | <b>59,653.11</b>                          | <b>42,294.58</b>                              | <b>123,186.44</b>  | <b>74,771.83</b>  | <b>190,666.98</b>                                  |
|   | Less: Inter Segment Revenue   | -   | -   | -   | -  | -   | -  |
|   | <b>Net Sales/Income From Operations</b>   | <b>63,533.33</b>  | <b>59,653.11</b>                          | <b>42,294.58</b>                              | <b>123,186.44</b>  | <b>74,771.83</b>  | <b>190,666.98</b>                                  |
| II.   | <b>Segment Results before Interest &amp; Tax for each segment</b>                         |   |   |   |  |   |  |
|   | a) Telecommunications-Mobile Handset and Accessories                                      | 1,730.49  | 1,674.65                                  | 1,395.92                                      | 3,405.14   | 2,538.55  | 5,529.84   |
|   | b) Construction Business  | (19.92)   | (74.36)                                   | (23.54)                                       | (94.28)  | (65.92)   | (142.95)   |
|   | <b>TOTAL</b>  | <b>1,710.57</b>   | <b>1,600.29</b>                           | <b>1,372.38</b>                               | <b>3,310.86</b>  | <b>2,472.63</b>   | <b>5,386.89</b>                                    |
|   | Less: (a) Interest  | 622.67  | 670.89                                    | 392.13  | 1,293.55   | 760.09  | 1,574.76   |
|   | (b) Other un-allocable expenditure net off un-allocable income                            | (3.72)  | (7.33)                                    | -   | (11.05)  |   | (234.70)   |
|   | <b>Total Profit before Tax</b>  | <b>1,091.63</b>   | <b>936.73</b>                             | <b>980.25</b>                                 | <b>2,028.36</b>  | <b>1,712.54</b>   | <b>4,046.83</b>                                    |
| III.  | <b>Capital employed (Segment Assets-Segment Liabilities)</b>                              | Since Fixed Assets used in the Company's Business can not be specifically identified with any of the reportable segments as these are used interchangeably among segments, segmentwise disclosure on capital employed has not been furnished. |   |   |  |   |  |

| STATEMENT OF ASSETS AND LIABILITIES                 |                    |                  |                                       |                    |                  |
|---|--------------------|------------------|---------------------------------------|--------------------|------------------|
| Particulars   | Half Year Ended at |                  | Particulars                           | Half Year Ended at |                  |
|   | 30.09.2012         | 31.03.2012       |                                       | 30.09.2012         | 31.03.2012       |
| <b>A. EQUITY AND LIABILITIES</b>                    |                    |                  | <b>B. ASSETS</b>                      |                    |                  |
| <b>1. Shareholders' funds</b>                       |                    |                  | <b>1. Non-current assets</b>          |                    |                  |
| (a) Share Capital                                   | 8,581.42           | 8,581.42         | (a) Fixed assets                      | 13,974.78          | 14,114.43        |
| (b) Reserve & Surplus                               | 6,745.62           | 5,458.93         | (b) Goodwill on consolidation*        | -                  | -                |
| (c) Money received against share warrants           | -                  | -                | (c) Non-current investments           | 189.99             | 169.73           |
| <b>Sub-total - Shareholders' funds</b>              | <b>15,327.04</b>   | <b>14,040.35</b> | (d) Deferred tax assets (net)         | -                  | -                |
| <b>2. Share application money pending allotment</b> | -                  | -                | (e) Long-term loans and advances      | -                  | -                |
| <b>3. Minority interest *</b>                       | -                  | -                | (f) Other non-current assets          | 4.86               | 4.86             |
| <b>4. Non-current liabilities</b>                   |                    |                  | <b>Sub-total - Non-current assets</b> | <b>14,169.64</b>   | <b>14,289.02</b> |
| (a) Long-term borrowings                            | 10,895.41          | 10,984.01        | <b>2. Current assets</b>              |                    |                  |
| (b) Deferred tax liabilities (net)                  | 174.97             | 171.58           | (a) Current investments               | -                  | -                |
| (c) Other long-term liabilities                     | -                  | -                | (b) Inventories                       | 3,196.28           | 4,241.34         |
| (d) Long-term provisions                            | -                  | 23.52            | (c) Trade receivables                 | 25,159.46          | 24,407.89        |
| <b>Sub-total - Non-current liabilities</b>          | <b>11,070.38</b>   | <b>11,179.10</b> | (d) Cash and cash equivalents         | 6,202.39           | 5,462.77         |
| <b>5. Current liabilities</b>                       |                    |                  | (e) Short-term loans and advances     | 8,636.31           | 6,658.39         |
| (a) Short-term borrowings                           | 11,959.88          | 12,101.03        | (f) Other current assets              | 1,738.94           | 542.34           |
| (b) Trade payables                                  | 16,484.09          | 16,895.02        | <b>Sub-total - Current assets</b>     | <b>44,933.38</b>   | <b>41,312.72</b> |
| (c) Other current liabilities                       | 3,561.37           | 85.86            |                                       |                    |                  |
| (d) Short-term provisions                           | 700.25             | 1,300.37         |                                       |                    |                  |
| <b>Sub-total - Current liabilities</b>              | <b>32,705.59</b>   | <b>30,382.29</b> |                                       |                    |                  |
| <b>TOTAL - EQUITY AND LIABILITIES</b>               | <b>59,103.01</b>   | <b>55,601.74</b> | <b>TOTAL - ASSETS</b>                 | <b>59,103.01</b>   | <b>55,601.74</b> |

**Notes :**

1. The above financial results have been duly reviewed by Audit Committee and approved by the Board of Directors at their meeting held on November 06, 2012
2. Figures for previous year/period have been re-grouped, re-arranged and re-classified whenever necessary to make them comparable.
3. The above results are on stand alone basis
4. During the quarter under review the Bombay Stock Exchange Limited has changed the name of Company as Optimus Infracom Limited in its record.
5. The Statutory Auditors have carried out the limited review on the above un-audited financial results in terms of Clause 41 of the listing agreement.