



OPTIEMUS INFRACOM LIMITED

Reg. Office: K-20, IIInd Floor, Lajpat Nagar-II, New Delhi-110 024

CIN: L64200DL1993PLC054086

STATEMENT OF AUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER & YEAR ENDED ON 31st MARCH, 2015

PART-I

(Amt in Lacs except EPS and shareholding data)

Particulars	STANDALONE QUARTER ENDED			STANDALONE YEAR ENDED		CONSOLIDATED YEAR ENDED	
	3 months ended 31.03.2015	Preceding 3 months ended 31.12.2014	Corresponding 3 months ended 31.03.2014	Current period ended on 31.03.2015	Previous year ended on 31.03.2014	Current period ended on 31.03.2015	Previous year ended on 31.03.2014
	Audited	Unaudited	Unaudited	Audited	Audited	Audited	Audited
1 Income from operations							
(a) Net Sales /Income from operations (Net of Excises Duty)	75,345	68,005	91,635	254,627	408,001	255,747	408,109
(b) other operating income	75	110	265	1,020	1,412	1,020	655
Total income from operations (net)	75,420	68,115	91,900	255,647	409,413	256,767	408,763
2 Expenses							
(a) Increase/decrease in stock in trade and work in progress	(2,185)	212	(3,436)	8,124	(5,467)	8,123	(5,467)
(b) Cost of materials consumed	-	-	-	-	-	-	-
(c) Purchases of traded goods	72,370	61,895	88,623	224,882	384,990	225,515	385,240
(d) Direct Expenses	2,314	1,314	3,040	6,901	13,207	6,941	12,955
(e) Employee Cost	472	500	526	1,931	1,962	2,449	2,087
(f) Depreciation and amortisation expense	872	800	445	3,254	1,249	3,285	1,251
(g) Legal & Professional Charges	128	86	81	428	342	447	353
(h) Selling & Distribution Expenses	369	98	743	930	2,155	951	2,155
(i) Operating and Other Expenses	149	507	735	1,562	1,570	1,695	1,259
Total expenses	74,488	65,413	90,757	248,011	400,008	249,406	399,832
3 Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	932	2,702	1,143	7,637	9,405	7,362	8,931
4 Other income	540	185	1,481	824	2,483	897	2,483
5 Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	1,472	2,887	2,624	8,461	11,888	8,259	11,414
6 Finance costs	906	1,100	1,357	4,012	3,886	4,025	3,888
7 Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	566	1,787	1,267	4,448	8,003	4,234	7,526
8 Exceptional Items	(65)	-	333	(66)	333	(65)	333
9 Profit / (Loss) from ordinary activities before tax (7-8)	631	1,787	1,600	4,514	7,670	4,299	7,859
10 Tax expense	212	635	473	1,554	2,659	1,555	2,659
11 Net Profit / (Loss) from ordinary activities after tax (9 - 10)	419	1,152	1,127	2,960	5,011	2,744	5,200
12 Extraordinary Items (net of tax expense)	-	-	-	-	-	-	-
13 Net Profit / (Loss) for the period (11 - 12)	419	1,152	1,127	2,960	5,011	2,744	5,200
14 Share of profit / (loss) of associates*	-	-	-	-	-	-	-
15 Minority interest *	-	-	-	-	-	17	-
16 Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 -14 - 15) *	419	1,152	1,127	2,960	5,011	2,727	5,200
17 Paid-up equity share capital (Face Value of the Share shall be indicated)	858141910 (85814191 @ Rs. 10 each	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)	858141910 (85814191 @ Rs. 10 each shares)
18 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	13,531	8,520	13,400	8,509
19i Earnings per share (before extraordinary items) (not annualised):							
(a) Basic	0.49	1.34	1.31	3.45	5.84	3.18	6.06
(b) Diluted	0.49	1.34	1.31	3.45	5.84	3.18	6.06
19ii Earnings per share (after extraordinary items) (not annualised):							
(a) Basic	0.49	1.34	1.31	3.45	5.84	3.18	6.06
(b) Diluted	0.49	1.34	1.31	3.45	5.84	3.18	6.06

PART II

A. SELECTED INFORMATION AS PER CLAUSE 41 OF THE LISTING AGREEMENT

Particulars	QUARTER ENDED			YEAR ENDED	
	3 months ended 31.03.2015	Preceding 3 months ended 31.12.2014	Corresponding 3 months ended 31.03.2014	Year to date figures for current period ended 31.03.2015	Year to date figures for the previous year ended 31.03.2014
PARTICULARS OF SHAREHOLDING					
1 Public shareholding					
- Number of Shares	21,513,650	21,513,650	21,513,650	21,513,650	21,513,650
- Percentage of shareholding	25.07	25.07	25.07	25.07	25.07
2 Promoters and Promoter Group Shareholding					
a) Pledged/ Encumbered					
- Number of shares	12,636,055	---	---	12,636,055	---
- Percentage of shares (as a % of the total shareholding of promoters and promoter group)	19.65	---	---	19.65	---
- Percentage of shares (as a % of the total share capital of the company)	14.72	---	---	14.72	---
b) Non- encumbered					
- Number of shares	51,664,486	64,300,541	64,300,541	51,664,486	64,300,541
- Percentage of shares (as a % of the total shareholding of promoters and promoter group)	80.35	100.00	100.00	80.35	100.00
- Percentage of shares (as a % of the total share capital of the company)	60.21	74.93	74.93	60.21	74.93

B INVESTORS COMPLAINTS

As on 31.03.2015

Pending at the beginning of the quarter	0
Received during the quarter	2
Disposed of During the quarter	2
Remaining unresolved at the end of the quarter	0

SEGMENT WISE RESULTS AS PER CLAUSE 41 OF THE LISTING AGREEMENT ARE AS FOLLOWS:

Particulars	STANDALONE QUARTER ENDED			STANDALONE YEAR ENDED		CONSOLIDATED YEAR ENDED	
	3 months ended 31.03.2015	Preceding 3 months ended 31.12.2014	Corresponding 3 months ended 31.03.2014	Year to date figures for the current period ended on 31.03.2015	Year to date figures for the previous year ended on 31.03.2014	Year to date figures for the current period ended on 31.03.2015	Year to date figures for the previous year ended on 31.03.2014
	Audited	Unaudited	Audited	Audited	Audited	Audited	Audited
I. Segment Revenue							
a) Telecommunications-Mobile Handset and Accessories	74,474	67,171	91,900	251,891	409,413	253,011	408,763
b) Construction Business and Renting	946	944	851	3,756	1,811	3,756	1,811
Total	75,420	68,115	92,751	255,647	4,11,224	256,767	410,574
Less: Inter Segment Revenue	-	-	-	-	-	-	-
Net Sales/Income From Operations	75,420	68,115	92,751	255,647	4,11,224	256,767	4,10,574
II. Segment Results							
Profit before Interest & Tax							
a) Telecommunications-Mobile Handset and Accessories	576	2,388	1,476	6,281	9,072	6,006	9,264
b) Construction Business and Renting	356	315	518	1,355	1,274	1,355	1,274
TOTAL	932	2,702	1,994	7,637	10,346	7,362	10,537
Less:							
(a) Interest	906	1,100	1,357	4,012	3,886	4,025	3,888
(b) Other un-allocable expenditure net off un-allocable income	(606)	(185)	(963)	(890)	(1,210)	(962)	(1,210)
Total Profit before Tax	631	1,787	1,600	4,514	7,670	4,299	7,859
III. Capital employed (Segment Assets-Segment Liabilities)	Since Fixed Assets used in the Company's Business can not be specifically identified with any of the reportable segments as these are used interchangeably among segments, segmentwise disclosure on capital employed has not been furnished.						

STATEMENT OF ASSETS AND LIABILITIES				
Particulars	STANDALONE YEAR ENDED		CONSOLIDATED YEAR ENDED	
	31.03.2015	31.03.2014	31.03.2015	31.03.2014
	Audited	Audited	Audited	Audited
A. EQUITY AND LIABILITIES				
1. Shareholders' funds				
(a) Share Capital	8,581	8,581	8,581	8,581
(b) Reserve & Surplus	16,343	13,531	16,064	13,401
(c) Money received against share warrants				-
Sub-total - Shareholders' funds	24,924	22,112	24,646	21,982
2. Share application money pending allotment				-
3. Minority interest			17	-
4. Non-current liabilities				-
(a) Long-term borrowings	18,833	18,000	18,833	18,000
(b) Deferred tax liabilities (net)		322		322
(c) Other long-term liabilities	38	109	38	109
(d) Long-term provisions	51	56	51	56
Sub-total - Non-current liabilities	18,923	18,487	18,923	18,487
5. Current liabilities				
(a) Short-term borrowings	14,717	22,059	14,717	22,059
(b) Trade payables	31,646	22,684	31,875	22,792
(c) Other current liabilities	1,595	1,952	1,705	2,034
(d) Short-term provisions	221	2,522	221	2,559
Sub-total - Current liabilities	48,180	49,217	48,519	49,445
TOTAL - EQUITY AND LIABILITIES	92,027	89,816	92,104	89,913
Particulars	STANDALONE YEAR ENDED		CONSOLIDATED YEAR ENDED	
	31.03.2015	31.03.2014	31.03.2015	31.03.2014
	Audited	Audited	Audited	Audited
B. ASSETS				
1. Non-current assets				
(a) Fixed assets	19,624	22,786	19,823	22,809
(b) Goodwill on consolidation		-	698	
(c) Non-current investments	2,762	2,007	380	560
(d) Deferred tax assets (net)	308	-	308	
(e) Long-term loans and advances	346	408	346	483
(f) Other non-current assets	564	565	564	598
(g) Capital WIP		-		
Sub-total - Non-current assets	23,604	25,766	22,119	24,449
2. Current assets				
(a) Current investments	31	28	31	28
(b) Inventories	4,250	12,373	4,264	12,386
(c) Trade receivables	40,493	24,824	42,132	25,843
(d) Cash and cash equivalents	11,683	11,711	11,818	11,932
(e) Short-term loans and advances	11,273	11,832	10,986	11,989
(f) Other current assets	693	3,281	755	3,286
Sub-total - Current assets	68,423	64,050	69,986	65,464
TOTAL - ASSETS	92,027	89,816	92,104	89,913

Notes:-

- The Audited standalone & Consolidated financial results of the Company for the quarter and financial year ended on March 31, 2015 have been duly reviewed by Audit Committee and approved by the Board of Directors at their meeting held on 30th May, 2015.
- The Credit Rating of the Company is A- (Stable) as obtained from Crisil Limited
- The segment wise revenue, results and capital employed have been prepared in accordance with the Accounting Standard-17 "Segment Reporting" as notified in the Companies (Accounting Standards) Rules 2006.
- The basic and diluted earnings per share has been calculated in accordance with the Accounting Standard -20 "Earnings Per Share" as notified in the Companies (Accounting Standards) Rules, 2006.
- The Audited standalone & Consolidated financial results of the Company for the Quarter and financial year ended on March 31, 2015 are also available on website of the Company (www.optiemus.com) and BSE Limited (www.bseindia.com).
- Figures for previous period have been re-grouped, re-arranged and re-classified wherever necessary to make them comparable.
- These are the Standalone & Consolidated financial results
- Pursuant to the enactment of the Companies Act, 2013, the Company, with effect from 1st April 2014, revised estimated useful life of its fixed assets generally in accordance with Schedule II. Accordingly, an amount of Rs. 148 lacs (net of deferred tax of Rs. 76 lacs) has been deducted from the opening balance of retained earning in respect of assets whose useful life has exhausted as at April 1, 2014. As a result of change, the charge on account of depreciation for the quarter and year ended 31st March 2015 is higher by Rs. 375 Lakhs and Rs. 1289 Lakhs respectively.

By order of the Board of Directors
For Optiemus Infracom Limited

Sd/-
Ashok Gupta
Managing Director

Place: New Delhi
Date: May 30, 2015