

Ref. No. - OIL/CO/SE/2020-21/62

February 10, 2021

Listing Department  
**BSE Limited,**  
 Floor 25, P J Towers,  
 Dalal Street,  
 Mumbai- 400 001

Listing Department  
**National Stock Exchange of India Ltd**  
 Exchange Plaza, C-1 Block G  
 Bandra Kurla Complex, Bandra (E)  
 Mumbai – 400 051

**Scrip Code: 530135**

**Symbol: OPTIEMUS**

**Subject: a) Unaudited Standalone and Consolidated Financial Results for the quarter and nine months ended 31<sup>st</sup> December, 2020 along with Limited Review Report thereon**  
**b) Appointment of an Independent Director**

Dear Sir(s),

Pursuant to Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform you that the Board of Directors of the Company at their meeting held today i.e. 11<sup>th</sup> February, 2021 has, inter-alia, considered and approved the Unaudited Standalone and Consolidated Financial Results for the quarter and nine months ended 31<sup>st</sup> December, 2020.

A copy of Unaudited Standalone and Consolidated Financial Results for the quarter and nine months ended 31<sup>st</sup> December, 2020 along with Limited Review Report thereon is enclosed herewith.

**Appointment of an Independent Director**

Upon the recommendation of the Nomination and Remuneration Committee, the Board of Directors, has appointed Ms. Ritu Goyal (DIN: 05180676) as an Additional Director and as an Independent Director of the Company for a period of 5 (five) years with effect from 1<sup>st</sup> April, 2021, subject to the approval of Shareholders at the forthcoming general meeting of the Company.

Details containing information about appointment of Ms. Ritu Goyal, pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 is given below:

Sr. No.	Particulars	Detail
1.	Name of Director	Ms. Ritu Goyal
2.	Reason for Change	Appointment
3.	Date of Appointment	April 01, 2021
4.	DIN	05180676
5.	Date of Birth	06.01.1986
6.	Nationality	Indian

**OPTIEMUS INFRACOM LIMITED**

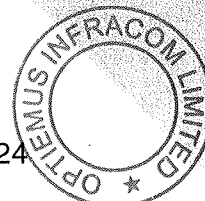
CIN : L64200DL1993PLC054086

Reg. Office: K-20, 2nd Floor, Lajpat Nagar-II, New Delhi-110024

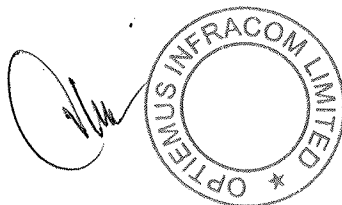
P.: 011-29840906 | Fax: 011-29840908

Corp. Office: Plot no.-2A, 1st Floor, WIng-A, Sector-126, Noida-201301 (U.P.)

P.: 0120-6726800, 805, 806, 807, 809, 810 | www.optiemus.com



7.	Qualification	LL.B., FCS
8.	Terms & Conditions of appointment	As an Additional Director (Non-Executive Independent Director) w.e.f. 01.04.2021 for a period of five years subject to the approval of shareholders at the forthcoming general meeting
9.	Experience	<p>Mrs. Ritu Goyal is a Member of Delhi High Court Bar Association and a Fellow Member of the Institute of Company Secretaries of India. Mrs. Goyal has rich experience of more than 13 years in Corporate Litigation, Civil Litigation, Contract Management, Intellectual Property Rights, Corporate Governance, Restructuring, Compliance, Finance, Marketing &amp; Branding etc.</p> <p>She is accredited for her excellent communication skills of speaking in public at large and Liaisoning with top management of big corporate houses, government and semi government authorities. She is a regular speaker on various capacity building, self-awareness and legal topics at various Multi-National Companies.</p> <p>With 9 years of experience and excellent communication skills, Ms. Goyal joined Naks &amp; Partners, a law firm, as a Partner and she is responsible for corporate litigation, contract management, compliance management, corporate finance and civil litigation.</p> <p>She is a member of various committees across big corporate houses including Internal Complaint Committee. She is included among "The 10 Powerful Women Layers in 2018" by "insight success", a magazine widely known and acclaimed for providing a platform for emerging companies and business enterprises.</p> <p>She is associated with various Non-Profit Organisations working for the upliftment of poor and needy people and a member of various clubs engaged in entertainment and knowledge sharing activities at large.</p>
10.	No. of shares held in the Company as on 11.02.2021	Nil
11.	Relationship with other directors in the Company	No relationship exist with any Director of the Company



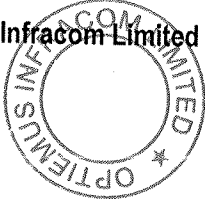
It is hereby confirmed that Ms. Ritu Goyal is not debarred from holding the office of director by any SEBI order or any other such authority.

The meeting of Board of Directors commenced at 04:00 P.M. and concluded at 5:30 P.M.

Kindly take the same on your records.

Thanking You,

Yours truly,  
For Optiemus Infracom Limited



**Vikas Chandra**  
Company Secretary & Compliance Officer

Encl.: As Above

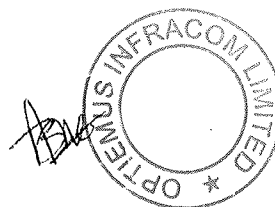
**Optimus Infracom Limited**

Reg. Office: K-20, IInd Floor, Lajpat Nagar Part - 2, New Delhi-110024  
 Corp. Office: Plot No. 2A, 1st Floor, Sector-126, Noida, Uttar Pradesh-201301  
 CIN: L64200DL1993PLC054086

**STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER, 2020**

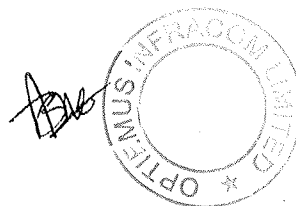
Figures in Lacs except EPS and shares data

Particulars	Standalone					
	Quarter Ended			Nine Months Ended		Year Ended (Audited)
	31st Dec, 2020	30th Sep, 2020	31st Dec, 2019	31st Dec, 2020	31st Dec, 2019	31st Mar, 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
I Revenue from Operations	4,170	4,681	8,420	10,998	30,025	34,131
II. Other Income	382	814	45	1,331	132	299
<b>III. Total Revenue</b>	<b>4,552</b>	<b>5,495</b>	<b>8,465</b>	<b>12,329</b>	<b>30,157</b>	<b>34,430</b>
<b>IV. Expenses:</b>						
Purchase of traded goods	3,129	3,308	6,668	7,639	23,446	26,054
(Increase)/ decrease in inventories of stock-in-trade	(127)	16	275	(237)	2,954	3,164
Employee benefits expense	126	133	139	353	576	710
Finance costs	534	579	644	1,691	1,806	2,390
Depreciation and amortization expense	121	134	226	388	678	1,042
Other expenses	389	761	1,326	2,301	3,823	8,549
<b>Total Expenses</b>	<b>4,171</b>	<b>4,930</b>	<b>9,278</b>	<b>12,134</b>	<b>33,284</b>	<b>41,908</b>
<b>V. Profit/(Loss) before exceptional and extraordinary items and tax (III-IV)</b>	<b>381</b>	<b>565</b>	<b>(813)</b>	<b>195</b>	<b>(3,126)</b>	<b>(7,479)</b>
VI. Exceptional Items	-	-	-	-	-	-
<b>VII. Profit/(Loss) before extraordinary items and tax (V-VI)</b>	<b>381</b>	<b>565</b>	<b>(813)</b>	<b>195</b>	<b>(3,126)</b>	<b>(7,479)</b>
VIII. Extraordinary Items	-	-	-	-	-	-
<b>IX. Profit before Tax (VII-VIII)</b>	<b>381</b>	<b>565</b>	<b>(813)</b>	<b>195</b>	<b>(3,126)</b>	<b>(7,479)</b>
X. Tax expense						
Current tax	-	-	-	-	-	-
Deferred tax (credit)	(69)	(176)	(42)	(257)	(797)	(611)
Adjustment of tax relating to earlier periods	-	-	(2)	-	(2)	(2)
<b>XI. Profit/(loss) for the period from continuing operations (IX-X)</b>	<b>450</b>	<b>740</b>	<b>(769)</b>	<b>452</b>	<b>(2,328)</b>	<b>(6,866)</b>
<b>XII. Other Comprehensive income</b>						
A (i) Items that will not be reclassified to Profit & Loss	(35)	22	(6)	(15)	6	22
A (ii) Income Tax relating to Items that will not be classified to Profit & Loss	-	-	-	-	-	-
B (i) Items that will be reclassified to Profit & Loss	-	-	-	-	-	-
B (ii) Income Tax relating to Items that will be classified to Profit & Loss	-	-	-	-	-	-
<b>XIII. Total Other Comprehensive income for the period</b>	<b>(35)</b>	<b>22</b>	<b>(6)</b>	<b>(15)</b>	<b>6</b>	<b>22</b>
<b>XIV. Profit / (Loss) for the period (XI+XIII)</b>	<b>415</b>	<b>762</b>	<b>(775)</b>	<b>437</b>	<b>(2,322)</b>	<b>(6,845)</b>
Paid-up equity share capital (Face Value of the Share shall be indicated)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)
<b>XV. Earnings Per equity share</b>						
(a) Basic	0.48	0.89	(0.90)	0.51	(2.71)	(7.98)
(b) Diluted	0.48	0.89	(0.90)	0.51	(2.71)	(7.98)



SEGMENT WISE RESULTS AS PER CLAUSE 33 OF THE LISTING REGULATIONS ARE AS FOLLOWS:

Particulars	Standalone					
	Quarter Ended			Nine Months Ended		Year Ended
	31st Dec, 2020	30th Sep, 2020	31st Dec, 2019	31st Dec, 2020	31st Dec, 2019	31st Mar, 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>Segment Revenue</b>						
a) Telecommunications-Mobile Handset and Accessories	3,310	3,872	7,462	8,472	27,307	30,550
b) Renting Income	860	809	958	2,526	2,718	3,581
<b>Total</b>	<b>4,170</b>	<b>4,681</b>	<b>8,420</b>	<b>10,998</b>	<b>30,025</b>	<b>34,131</b>
Less: Inter Segment Revenue	-	-	-	-	-	-
<b>Net Sales/Income From Operations</b>	<b>4,170</b>	<b>4,681</b>	<b>8,420</b>	<b>10,998</b>	<b>30,025</b>	<b>34,131</b>
<b>Segment Results</b>						
<b>Profit before Interest &amp; Tax</b>						
a) Telecommunications-Mobile Handset and Accessories	422	(338)	(881)	(983)	(3,172)	(7,873)
b) Renting	111	667	667	1,538	1,719	2,485
<b>TOTAL</b>	<b>533</b>	<b>330</b>	<b>(214)</b>	<b>555</b>	<b>(1,452)</b>	<b>(5,387)</b>
<b>Less:</b>						
(a) Interest	534	579	644	1,691	1,806	2,390
(b) Other un-allocable expenditure net off un-allocable income & other comprehensive income	(382)	(814)	(45)	(1,331)	(132)	(299)
<b>Total Profit before Tax</b>	<b>381</b>	<b>565</b>	<b>(813)</b>	<b>195</b>	<b>(3,126)</b>	<b>(7,479)</b>
<b>Segment Assets</b>	<b>31st Dec, 2020</b>	<b>30th Sep, 2020</b>	<b>31st Dec, 2019</b>	<b>31st Dec, 2020</b>	<b>31st Dec, 2019</b>	<b>31st Mar, 2020</b>
a) Telecommunications-Mobile Handset and Accessories	42,385	40,169	46,030	42,385	46,030	41,070
b) Rental Business	13,660	13,726	14,140	13,660	14,140	13,978
<b>Less: Inter segment</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Other unallocated assets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Segment Assets</b>	<b>56,045</b>	<b>53,895</b>	<b>60,169</b>	<b>56,045</b>	<b>60,169</b>	<b>55,047</b>
<b>Segment Liabilities</b>	<b>31st Dec, 2020</b>	<b>30th Sep, 2020</b>	<b>31st Dec, 2019</b>	<b>31st Dec, 2020</b>	<b>31st Dec, 2019</b>	<b>31st Mar, 2020</b>
a) Telecommunications-Mobile Handset and Accessories	37,318	35,168	9,608	37,318	9,608	9,296
b) Rental Business	18,727	18,727	19,539	18,727	19,539	19,252
<b>Less: Inter segment</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Other unallocated liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Segment Liabilities</b>	<b>56,045</b>	<b>53,895</b>	<b>29,147</b>	<b>56,045</b>	<b>29,147</b>	<b>28,548</b>



**Notes:**

1. The above financial results have been prepared in accordance with the Companies (Indian Accounting Standard) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 read with rules made thereunder and other recognised accounting practices and policies to the extent applicable.
2. The company's operations comprise of only two segments viz, Telecommunications- Mobile Handset and accessories and Rental Business.
3. The above financial results have been duly reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 11<sup>th</sup> February 2021.
4. The spread of COVID-19 continues to impact businesses around the globe and has led to disruption in regular business operations due to lock-downs, disruptions in transportation, supply chains, travel restrictions, quarantines, social distancing and other measures. During the quarter, the company continued to encounter delays in collection of certain trade receivables, although the situation is gradually improving. The company has made an assessment of its liquidity positions for the next one year and of the recoverability and carrying value of its assets comprising Property, Plant and Equipment, Intangible assets, Trade receivables, Inventory and Investments as at the quarter ended December 31, 2020 and has concluded that there are no material adjustments required in these financials results. Management believes that it has taken into account all the possible impact of known events arising from COVID-19 duration. The eventual outcome of the impact of the pandemic may be different from that estimated by the management as on the date of the approval of these financials results. The company will continue to monitor any material changes to future economic conditions.
5. The Statutory Auditors of the Company have carried out a limited review of above financial results. The auditors have expressed an unmodified report of the above results.
6. Previous year / periods figures have been regrouped / reclassified, wherever necessary.
7. The above financial results are also available on the website of the Company ([www.optiemus.com](http://www.optiemus.com)), BSE Limited ([www.bseindia.com](http://www.bseindia.com)) and NSE ([www.nseindia.com](http://www.nseindia.com)).

By order of the Board  
For Optiemus Infracom Limited



Ashok Gupta  
Executive Chairman  
DIN: 00277434

Date: 11<sup>th</sup> February, 2021  
Place: Noida (U.P.)

## LIMITED REVIEW REPORT ON THE UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2020

To  
The Board of Directors of  
Optiemus Infracom Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of **Optiemus Infracom Limited** ("the Company") for the quarter ended December 31, 2020 and year to date from April 01, 2020 to December 31, 2020 ("Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended (the "Listing Regulations").
2. This statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with the aforesaid Indian Accounting Standards and other accounting practices and policies generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Mukesh Raj & Co,  
Chartered Accountants  
Firm Reg. No. 016693N



Mukesh Goel  
Partner

Membership No: 094837



Date : 11<sup>th</sup> February, 2021

Place : Noida (U.P.)

UDIN : 21094837AAAACN5313

**Optimus Infracom Limited**

Reg. Office: K-20, IInd Floor, Lajpat Nagar Part - 2, New Delhi-110024  
 Corp. Office: Plot No. 2A, 1st Floor, Sector-126, Noida, Uttar Pradesh-201301  
 CIN: L64200DL1993PLC054086

**STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER, 2020**

Figures in Lacs except EPS and shares data

Particulars	Consolidated					
	Quarter Ended			Nine Months Ended		Year Ended (Audited)
	31st Dec, 2020	30th Sep, 2020	31st Dec, 2019	31st Dec, 2020	31st Dec, 2019	31st Mar, 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
I Revenue from Operations	4,159	4,725	8,916	11,148	33,075	37,285
II. Other Income	382	814	48	1,332	140	1,090
<b>III. Total Revenue</b>	<b>4,541</b>	<b>5,539</b>	<b>8,964</b>	<b>12,480</b>	<b>33,215</b>	<b>38,374</b>
<b>IV. Expenses:</b>						
Cost of raw material consumed	0	342	4,450	353	15,426	15,385
Purchase of traded goods	3,115	3,317	2,478	7,728	9,444	11,495
(Increase)/ decrease in inventories of stock-in-trade	(126)	32	517	(220)	4,082	4,576
Employee benefits expense	149	143	317	387	1,303	1,420
Finance costs	552	599	684	1,758	1,920	2,524
Depreciation and amortization expense	165	181	287	525	846	1,257
Other expenses	433	940	1,420	2,537	4,155	9,233
<b>Total Expenses</b>	<b>4,288</b>	<b>5,554</b>	<b>10,153</b>	<b>13,068</b>	<b>37,176</b>	<b>45,890</b>
<b>V. Profit/(Loss) before exceptional and extraordinary items and tax (III-IV)</b>	<b>254</b>	<b>(15)</b>	<b>(1,189)</b>	<b>(589)</b>	<b>(3,961)</b>	<b>(7,516)</b>
VI. Exceptional Items	-	-	-	-	-	-
<b>VII. Profit/(Loss) before extraordinary items and tax (V-VI)</b>	<b>254</b>	<b>(15)</b>	<b>(1,189)</b>	<b>(589)</b>	<b>(3,961)</b>	<b>(7,516)</b>
VIII. Share of profit/loss of an associate and a joint venture	18	(156)	(141)	(315)	(1,064)	(1,569)
<b>IX. Profit before Tax (VII-VIII)</b>	<b>272</b>	<b>(171)</b>	<b>(1,330)</b>	<b>(903)</b>	<b>(5,025)</b>	<b>(9,085)</b>
X. Tax expense						
Current tax	-	-	-	-	-	-
Deferred tax (credit)	(70)	(176)	(135)	(257)	(1,015)	(2)
Adjustment of tax relating to earlier periods	-	-	(2)	-	(2)	(598)
<b>XI. Profit/(loss) for the period from continuing operations (IX-X)</b>	<b>342</b>	<b>5</b>	<b>(1,193)</b>	<b>(646)</b>	<b>(4,008)</b>	<b>(8,485)</b>
XII. Profit/(loss) for the period from discontinuing operations						
Profit/(loss) before tax for the year from discontinuing operations	-	-	-	-	-	-
Tax expenses from discontinued operation	-	-	-	-	-	-
<b>XII. Profit/(loss) for the period from discontinuing operations</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>XIII. Total Other Comprehensive income</b>						
A (i) Items that will not be reclassified to Profit & Loss	(27)	13	(0)	(15)	6	67
A (ii) Income Tax relating to Items that will not be classified to Profit & Loss	(3)	-	-	(3)	-	-
B (i) Items that will be reclassified to Profit & Loss	-	-	-	-	-	-
B (ii) Income Tax relating to Items that will be classified to Profit & Loss	-	-	-	-	-	-
<b>XIII. Total Other Comprehensive income for the period</b>	<b>(29)</b>	<b>13</b>	<b>(0)</b>	<b>(18)</b>	<b>6</b>	<b>67</b>
<b>XIV. Profit / (Loss) for the period (XI+XIII)</b>	<b>313</b>	<b>18</b>	<b>(1,194)</b>	<b>(664)</b>	<b>(4,003)</b>	<b>(8,418)</b>
<b>Total Comprehensive Income attributable to</b>						
Owner of the company	339	135	(1,136)	(499)	(3,833)	(8,321)
Non-controlling Interest	(26)	(116)	(58)	(165)	(170)	(97)
Paid-up equity share capital (Face Value of the Share shall be indicated)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)	858141910 (85814191 @ Rs.10 each Shares)
<b>XV. Earnings Per equity share</b>						
(a) Basic	0.36	0.02	(1.39)	(0.77)	(4.66)	(9.81)
(b) Diluted	0.36	0.02	(1.39)	(0.77)	(4.66)	(9.81)

