## **OPTIEMUS INFRACOM LIMITED**

Regd. Office: K-20, IInd Floor, Lajpat Nagar Part - 2, New Delhi-110 024

## CIN: L64200DL1993PLC054086

## STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED ON 30TH SEPTEMBER, 2015

| P        | ART-I  |   |  |  | (Amt in Lacs except EPS and shareholding data)                              |  |   |
|----------|--|---|--|--|---|--|---|
|          | Particulars  | 3 months<br>ended<br>30.09.2015                 | Preceding 3<br>months ended<br>on 30.06.2015 | Corresponding<br>3 months ended<br>on 30.09.2014 | Year to date<br>figures for the<br>current period<br>ended on<br>30.09.2015 | Year to date<br>figures for the<br>previous year<br>ended on<br>30.09.2014 | Previous Accounting Year ended on 31-03- 2015 Audited |
| 1        | Income from operations   | Unaudited                                       | Unaudited                                    | Unaudited  | Unaudited   | Unaudited  | Audited   |
| _ '      | ·  |   |  |  |   |  |   |
|          | (a) Net Sales /Income from operations (Net of Excise Duty)   | 51,207  | 69,923                                       | 53,407   | 121,131   | 111,276  | 254,627   |
|          | (b) other operating income   | 66  | 60   | 339  | 127   | 836  | 1,020   |
|          | Total income from operations (net)   | 51,274  | 69,984                                       | 53,746   | 121,257   | 112,112  | 255,647   |
| 2        | Expenses   |   |  |  |   |  |   |
|          | (a) Increase/decrease in stock in trade and work in progress   | 256   | 3,045  | 1,091  | 3,301   | 10,096   | 8,124   |
|          | (b) Cost of materials consumed   | -   | -  | -  | -   | -  | 221.222   |
| -        | (c) Purchases of traded goods  | 47,441  | 62,113<br>1,037                              | 47,011<br>1,412                                  | 109,555   | 90,617   | 224,882   |
| <b>-</b> | (d) Direct Expences<br>(e) Employee Cost   | 119<br>482                                      | 478  | 506  | 1,156<br>960  | 3,273<br>958   | 6,901<br>1,931  |
|          | (f) Depreciation and amortisation expense  | 574   | 572  | 794  | 1,146   | 1,582  | 3,254   |
|          | (g) Selling & Distribution Expences  | 121   | 142  | 42   | 264   | 463  | 930   |
|          | (h) Operating and Other Expences   | 380   | 406  | 666  | 786   | 1,120  | 1,990   |
|          | Total expenses   | 49,373  | 67,795                                       | 51,522   | 117,168   | 108,109  | 248,011   |
| 3        | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)                       | 1,900   | 2,189  | 2,224  | 4,089   | 4,003  | 7,637   |
| 4        | Other income   | 119   | 41   | 53   | 160   | 99   | 824   |
| 5        | Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)                          | 2,019   | 2,230  | 2,277  | 4,249   | 4,102  | 8,461   |
| 6        | Finance costs  | 1,093   | 1,148  | 1,078  | 2,241   | 2,006  | 4,012   |
|          | Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 -                       | 926   | 1,082  | 1,199  | 2,008   | 2,095  | 4,448   |
| 8        | Exceptional items  | -   | -  | -  |   | -  | (66)  |
| 9        | Profit / (Loss) from ordinary activities before  | 926   | 1,082  | 1,198  | 2,008   | 2,095  | 4,514   |
|          | tax (7 + 8)  |   | •  | •  |   | ·  | •   |
| 10       | Tax expense  | 303   | 368  | 396  | 670   | 708  | 1,554   |
| 11       | Net Profit / (Loss) from ordinary activities after tax (9 - 10)  | 623   | 714  | 803  | 1,337   | 1,388  | 2,960   |
| 12       | Extraordinary items (net of tax expense)   | -   | -  | -  | -   | -  | -   |
| 13       | Net Profit / (Loss) for the period (11 - 12)   | 623   | 714  | 803  | 1,337   | 1,388  | 2,960   |
| 14       | Share of profit / (loss) of associates*  |   |  |  |   | -  | -   |
| 15       | Minority interest *  |   |  |  |   | -  | -   |
|          | Net Profit / (Loss) after taxes, minority interest<br>and share of profit / (loss) of associates (13 -<br>14 - 15) * | 623   | 714  | 803  | 1,337   | 1,388  | 2,960   |
| 17       | Paid-up equity share capital (Face Value of the Share shall be indicated)  | 858141910<br>(85814191 @ Rs.<br>10 each shares) |  | 858141910<br>(85814191 @ Rs.<br>10 each shares)  | 858141910<br>(85814191 @ Rs.<br>10 each shares)                             | 858141910<br>(85814191 @ Rs.<br>10 each shares)                            | 858141910<br>(85814191 @ Rs. 10<br>each shares)       |
| 18       | Reserve excluding Revaluation Reserves as per<br>balance sheet of previous accounting year                           |   |  | -  |   | -  | 13,531  |
| 19 i     | Earnings per share (before extraordinary items) (not annualised):  |   | _  |  |   | _  | -   |
|          | (a) Basic  | 0.73  | 0.83   | 0.94   | 1.56  | 1.62   | 3.45  |
|          | (b) Diluted  | 0.73  | 0.83   | 0.94   | 1.56  | 1.62   | 3.45  |
| 19ii     | Earnings per share (after extraordinary items) (not annualised):   |   | 2.30   |  |   |  | 5.10  |
|          | (a) Basic  | 0.73  | 0.83   | 0.94   | 1.56  | 1.62   | 3.45  |
|          | (b) Diluted  | 0.73  | 0.83   | 0.94   | 1.56  | 1.62   | 3.45  |

| A.         | A. SELECTED INFORMATION AS PER CLAUSE 41 OF THE LISING AGREEMENT                           |                                 |  |  |   |  |  |  |
|------------|--|---------------------------------|--|--|---|--|--|--|
| Sr.<br>No. | Particulars  | 3 months<br>ended<br>30.09.2015 | Preceding 3<br>months ended<br>on 30.06.2015 | Corresponding<br>3 months ended<br>on 30.09.2014 | Year to date<br>figures for the<br>current period<br>ended on<br>30.09.2015 | Year to date<br>figures for the<br>previous year<br>ended on<br>30.09.2014 | Previous<br>Accounting Year<br>ended on 31-03-<br>2015 |  |
|            | PARTICULARS OF SHAREHOLDING  |                                 |  |  |   |  |  |  |
| 1          | Public shareholding  |                                 |  |  |   |  |  |  |
|            | - Number of Shares   | 21,513,650                      | 21,513,650                                   | 21,513,650                                       | 21,513,650  | 21,513,650   | 21,513,650   |  |
|            | - Percentage of shareholding   | 25.07                           | 25.07  | 25.07  | 25.07   | 25.07  | 25.07  |  |
| 2          | Promoters and Promoter Group Shareholding  |                                 |  |  |   |  |  |  |
|            | a) Pledged/ Encumbered   |                                 |  | -  |   |  |  |  |
|            | - Number of shares   | -                               | 12,636,055                                   | -  | -   | -  | 12,636,055   |  |
|            | - Percentage of shares (as a % of the total shareholding of promoters and promoter group)  | -                               | 19.65  | -  | -   | -  | 19.7   |  |
|            | - Percentage of shares (as a % of the total share capital of the company)                  | -                               | 14.72  |  | -   | -  | 14.72  |  |
|            | b) Non- encumbered   |                                 |  |  |   |  |  |  |
|            | - Number of shares   | 64,300,541                      | 51,664,486                                   | 64,300,541                                       | 64,300,541  | 64,300,541   | 51,664,486   |  |
|            | Percentage of shares (as a % of the total<br>shareholding of promoters and promoter group) | 100                             | 80.35  | 100  | 100   | 100  | 80.4   |  |
|            | - Percentage of shares (as a % of the total share capital of the company)                  | 74.93                           | 60.21  | 74.93  | 74.93   | 74.93  | 60.21  |  |

| В | INVESTORS COMPLAINTS                           | 30.09.2014 |
|---|--|------------|
|   | Pending at the beginning of the quarter        | Nil        |
|   | Recevied during the quarter                    | 4          |
|   | Disposed of During the quarter                 | 4          |
|   | Remaining unresloved at the end of the quarter | Nil        |

# SEGMENT WISE RESULTS AS PER CLAUSE 41 OF THE LISTING AGREEMENT ARE AS FOLLOWS:

| S.NO. | Particulars  | 3 months<br>ended<br>30.09.2015  | Preceding 3<br>months ended<br>on 30.06.2015 | Corresponding<br>3 months ended<br>on 30.09.2014 | Year to date<br>figures for the<br>current period<br>ended on<br>30.09.2015 | Year to date<br>figures for the<br>previous year<br>ended on<br>30.09.2014 | Previous<br>Accounting Year<br>ended on 31-03-<br>2015 |
|-------|--|--|--|--|---|--|--|
|       |  | Unaudited  | Unaudited                                    | Unaudited  | Unaudited   | Unaudited  | Audited  |
| I.    | Segment Revenue  |  |  |  |   |  |  |
|       | a) Telecommunications-Mobile Handset and<br>Accessories            | 50,327   | 69,038                                       | 52,813   | 119,365   | 110,246  | 251,891  |
|       | b) Construction Business and Renting                               | 947  | 946  | 933  | 1,893   | 1,866  | 3,756  |
|       | Total  | 51,274   | 69,984                                       | 53,746   | 121,257   | 112,112  | 255,647  |
|       | Less: Inter Segment Revenue  |  |  |  |   |  | -  |
|       | Net Sales/Income From Operations                                   | 51,274   | 69,984                                       | 53,746   | 121,257   | 112,112  | 255,647  |
| II.   | Segment Results  |  |  |  |   |  |  |
|       | Profit before Interest & Tax                                       |  |  |  |   |  |  |
|       | a) Telecommunications-Mobile Handset and<br>Accessories            | 1,388  | 1,675  | 1,835  | 3,063   | 3,318  | 6,281  |
|       | b) Construction Business and Renting                               | 512  | 514  | 389  | 1,026   | 685  | 1,355  |
|       | TOTAL  | 1,900  | 2,189  | 2,224  | 4,089   | 4,003  | 7,637  |
|       | Less:  |  |  |  |   |  | -  |
|       | (a) Interest   | 1,093  | 1,148  | 1,078  | 2,241   | 2,006  | 4,012  |
|       | (b) Other un-allocable expenditure net off un-<br>allocable income | (119)  | (41)   | (53)   | (160)   | (99)   | (890)  |
|       | Total Profit before Tax  | 926  | 1,082  | 1,198  | 2,008   | 2,095  | 4,514  |
| III.  | Capital employed (Segment Assets-Segment Liabilities)              | -Segment Since Fixed Assets used in the Company's Business can not be specifically identified with any of the reportable segments as these are used interchangeably among segments, segmentwise disclosure on capital employed has not been furnished. |  |  |   |  |  |

### STATEMENT OF ASSETS AND LIABILITIES:

|  | Half Year Ended at                         |        |                                   | Half Year Ended at |            |
|--|--|--------|-----------------------------------|--------------------|------------|
| Particulars                                  | 30.09.2015 31.03.2015<br>Unaudited Audited |        | Particulars                       | 30.09.2015         | 31.03.2015 |
|  |  |        |                                   | Unaudited          | Audited    |
| A. EQUITY AND LIABILITIES                    |  |        | B. ASSETS                         |                    |            |
| 1. Shareholders' funds                       |  |        | 1. Non-current assets             |                    |            |
| (a) Share Capital                            | 8,581                                      | 8,581  | (a) Fixed assets                  | 18,462             | 19,624     |
| (b) Reserve & Surplus                        | 17,680                                     | 16,343 | (b) Goodwill on consolidation     | -                  | -          |
| (C) Money received against share warrants    |  | -      | (c) Non-current investments       | 2,923              | 2762       |
| Sub-total - Shareholders' funds              | 26,262                                     | 24,924 | (d) Deferred tax assets (net)     | 462                | 308        |
| 2. Share application money pending allotment |  | -      | (e) Long-term loans and advances  | 296                | 346        |
| 3. Minority interest                         |  | -      | (f) Other non-current assets      | 579                | 564        |
| 4. Non-current liabilities                   |  |        | (g) Capital WIP                   | -                  | -          |
| (a) Long-term borrowings                     | 17,402                                     | 18,833 | Sub-total - Non-current assets    | 22,722             | 23,604     |
| (b) Deferred tax liabilities (net)           | -  | -      |                                   |                    |            |
| (c) Other long-term liabilities              | 38   | 38     |                                   |                    |            |
| (d) Long-term provisions                     | 51   | 51     | 2. Current assets                 |                    |            |
| Sub-total - Non-current liabilities          | 17,492                                     | 18,923 | (a) Current investments           | 25                 | 31         |
| 5. Current liabilities                       |  |        | (b) Inventories                   | 948                | 4,250      |
| (a) Short-term borrowings                    | 16,032                                     | 14,717 | (c) Trade receivables             | 34,223             | 40,493     |
| (b) Trade payables                           | 23,045                                     | 31,646 | (d) Cash and cash equivalents     | 12,430             | 11,683     |
| (c) Other current liabilities                | 1,628                                      | 1,595  | (e) Short-term loans and advances | 12,333             | 11,273     |
| (d) Short-term provisions                    | 372  | 221    | (f) Other current assets          | 2,151              | 693        |
| Sub-total - Current liabilities              | 41,078                                     | 48,180 | Sub-total - Current assets        | 62,110             | 68,423     |
| TOTAL - EQUITY AND LIABILITIES               | 84,832                                     | 92,027 | TOTAL - ASSETS                    | 84,832             | 92,027     |

- 1- The unaudited standalone financial results of the Company for the quarter and half year ended on September 30, 2015 have been duly reviewed by Audit Committee and approved by the Board of Directors at their meeting held on November 9, 2015.
- 2- The segment wise revenue, results and capital employed have been prepared in accordance with the Accounting Standard-17 "Segment Reporting" as notified in the Companies (Accounting Standards) Rules 2006.
- The basic and diluted earnings per share has been calculated in accordance with the Accounting Standard -20 "Earnings Per Share" as notified in the Companies (Accounting Standards) Rules, 2006.
- The unaudited standalone financial results of the Company for the Quarter and half year ended on September 30, 2015 are also available on website of the Company (www.optiemus.com) and BSE Limited (www.bseindia.com).
- 5- Figures for previous period have been re-grouped, re-arranged and re-classified wherever necessary to make them comparable.
- Mr. Ravinder Zutshi was appointed as Managing Director of the w.e.f July 31, 2015 and his appointment and remuneration was approved by the shareholders in the 22nd Annual General Meeting of the Compnay held on September 30th, 2015.
- Mr. Ashok Gupta stepped down from the position of Managing Director w.e.f August 17, 2015 and while continued on the Board as Executive Director and Chairman of the Company. Also, he was re-appointed for a period of five years as an Executive Director by the Shareholders in 22nd Annual General Meeting of the Compnay held on September 30th, 2015.

By order of the Board of Directors For Optiemus Infracom Limited

Place: New Delhi Ravinder Zutshi Managing Director Date: November 9, 2015 DIN: 00520290